

Information Technology: Selling to the U.S. Federal Government

- contract management; and
- automatic data processing (ADP) and telecommunications acquisition.

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Government Sales Consultants provides one, two, and three-day public and on-site training seminars and private consulting on a variety of federal IT procurement topics. The cost of attending the seminars ranges between US\$200 and US\$675 per person. Seminar topics include:

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Steve LeCompte, Vice President, Research
IDC, Government Market Services
3110 Fairview Park Drive, Suite 260
Falls Church, VA 22042
Tel: (703) 876-5072 Fax: (703) 876-5185

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