

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 633 SANTIAGO

Market: 068 CHILE

Sector: 002 FISHERIES, SEA PRODUCTS & SERV.

Subsector: 023 MARINE HARV, PROC MACH & EQUIP

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	30.00M	\$ 20.00M	\$ 0.00M	\$ 0.00M
Canadian Exports \$	5.00M	\$ 0.00M	\$ 0.00M	\$ 0.00M
Canadian Share of Import Market	16.00%	0.00%	0.00%	0.00%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	50 %
ii) 288 SOUTH AFRICA	10 %
iii) 410 NORWAY	10 %
iv) 265 JAPAN	10 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 5-15 \$M

Current status of Canadian exports: No Export results to date

Products/services for which there are
good market prospects

Current Total Imports In Canadian \$
i) DEEPSEA FISHING EQPT. \$ 0.00 M
ii) PROCESSING EQPT. \$ 0.00 M
iii) TRAWLERS EQPT. \$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: 2 DEEP-SEA FISHING BOATS & EQUIPMENTS
Approximate Value: \$ 10 M
Financing Source: 028 TO/DETER
For further info. please contact:
MISSION/TLX: 34-240341

ii) Project Name: PROCESSING EQUIPMENT
Approximate Value: \$ 2 M
Financing Source: 028 TO/DETER
For further info. please contact:
MISSION/TLX: 34-240341