

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for SUB-REGION: USSR & EAST EUROPE

| Activity                                | AVERAGE TIME ALLOCATION  |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#) |                       |
|---|--------------------------|-----------|-----------------|-----------|-----------------------|--------------|-----------------------|
|   | CANADA-BASED             |           | LOCALLY-ENGAGED |           |                       |              |                       |
|   | TRADE                    | NON-TRADE | TRADE           | NON-TRADE |                       |              |                       |
| A. Servicing Export Enquiries           |                          |           |                 |           |                       |              |                       |
|   | from Canada              | 16.9      | 0.0             | 30.7      | 0.0                   | 4.90         | 1136 (Enquiries)      |
|   | from Territory           | 1.9       | 0.0             | 11.3      | 0.0                   | 1.41         | 419 (Enquiries)       |
| B. Export Promotion Projects and Events |                          | 11.8      | 0.0             | 15.9      | 0.0                   | 2.81         | 106 (Projects/Events) |
| C. Other Trade Development Activities   |                          | 9.9       | 0.0             | 8.6       | 0.0                   | 1.84         |                       |
| D. Promotional Projects                 |                          | 12.2      | 0.0             | 9.0       | 0.0                   | 2.09         | 54 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development     |                          |           |                 |           |                       |              |                       |
|   | from Canada              | 0.6       | 0.0             | 0.1       | 0.0                   | 0.06         | 8 (Enquiries)         |
|   | from Territory           | 0.0       | 0.0             | 0.0       | 0.0                   | 0.00         | 0 (Enquiries)         |
| F. Service to Government                |                          |           |                 |           |                       |              |                       |
|   | External Affairs         | 10.7      | 0.0             | 3.6       | 0.0                   | 1.36         | 184 (Reports)         |
|   | OGDs, Provinces, ETC     | 12.0      | 0.0             | 7.0       | 0.0                   | 1.85         | 190 (Contacts)        |
| G. Administration                       |                          |           |                 |           |                       |              |                       |
|   | Program Management       | 12.4      | 0.0             | 4.0       | 0.0                   | 1.56         |                       |
|   | Leave, Professional Dev. | 9.3       | 0.0             | 8.5       | 0.0                   | 1.78         |                       |
| <hr/>                                   |                          |           |                 |           |                       |              |                       |
| Total TID Program                       |                          | 97.7      | 0.0             | 98.7      | 0.0                   | 19.66        |                       |
| H. Other Programs                       |                          | 2.3       | 0.0             | 1.2       | 0.0                   | 0.34         |                       |

Canadian Business Visitors: 266  
Local Business Visitors: 166

Trade Officers: 20  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS