

TABLE 8 / TABLEAU 8 EXPORT TARGET MARKET DISTRIBUTION OF APPLICATIONS RECEIVED
 REPARTITION PAR MARCHE D'EXPORTATION - PAR DEMANDES RECUES
 (BY SECTION - PAR SECTION)

| YEAR ANNEE | Project Bidding | Visits Outside Canada | Trade Fairs Abroad | Visits to Canada | Export Consortia | Sales Offices Abroad | Fish | Food | Non-profit Organizations | Marketing Agreements | Innovative Marketing | TOTAL | % |
|---------------|----------------------------------|---------------------------------------|--|-------------------------|-----------------------------------|--|-------|-------------------|-----------------------------------|------------------------------------|---------------------------------------|--------|--------|
| 1988-89 | 37 | 128 | 12 | 22 | 1 | 4 | 0 | 4 | 0 | 2 | 0 | 210 | 5.0% |
| 1989-90 | 39 | 97 | 6 | 16 | 0 | 5 | 0 | 0 | 0 | 1 | 0 | 164 | 3.7% |
| 1988-89 | 30 | 460 | 1,301 | 17 | 0 | 0 | 0 | 14 | 0 | 6 | 0 | 11,828 | 43.6% |
| 1989-90 | 13 | 626 | 1,256 | 22 | 1 | 18 | 0 | 26 | 0 | 10 | 2 | 11,974 | 43.9% |
| 1988-89 | 6 | 68 | 8 | 4 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 89 | 2.1% |
| 1989-90 | 13 | 72 | 22 | 10 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 120 | 2.7% |
| 1988-89 | 17 | 86 | 13 | 15 | 0 | 0 | 0 | 8 | 0 | 0 | 0 | 139 | 3.3% |
| 1989-90 | 17 | 101 | 17 | 14 | 0 | 0 | 0 | 8 | 0 | 0 | 0 | 157 | 3.5% |
| 1988-89 | 102 | 518 | 145 | 26 | 1 | 14 | 0 | 16 | 0 | 0 | 0 | 822 | 19.6% |
| 1989-90 | 61 | 529 | 144 | 33 | 0 | 13 | 0 | 16 | 0 | 1 | 0 | 797 | 17.7% |
| 1988-89 | 27 | 457 | 319 | 23 | 0 | 20 | 0 | 10 | 0 | 0 | 0 | 856 | 20.4% |
| 1989-90 | 23 | 608 | 272 | 23 | 0 | 20 | 0 | 14 | 0 | 2 | 0 | 962 | 21.4% |
| 1988-89 | 16 | 64 | 23 | 7 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 112 | 2.7% |
| 1989-90 | 29 | 105 | 17 | 17 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 170 | 3.8% |
| 1988-89 | 28 | 79 | 24 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 137 | 3.3% |
| 1989-90 | 25 | 86 | 19 | 11 | 0 | 6 | 0 | 1 | 0 | 0 | 0 | 148 | 3.3% |
| 1988-89 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| 1989-90 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| 1988-89 | 263 | 1,860 | 1,845 | 120 | 3 | 41 | 0 | 53 | 0 | 8 | 0 | 14,193 | 100.0% |
| 1989-90 | 220 | 2,224 | 1,753 | 146 | 1 | 64 | 0 | 68 | 0 | 14 | 2 | 14,492 | 100.0% |
| YEAR ANNEE | Submissions pour un projet | Visites a l'exterieur du Canada | Foires commerciales a l'exterieur du Canada | Visites au Canada | Consortiums d'exporta- tion | Bureaux de ventes permanents a l'etranger | Peche | Alimen- tation | Organises sans but lucratif | Contrats commer- cialisation | Commer- cialisation innovatrice | TOTAL | % |