

..Soda Fountains..

ALL druggists are interested in Soda Fountains—whether they are in the market for one or not—consequently the following letter will be found worth reading :

W. J. McCAHILL & CO.,
895 Main St., City.

BUFFALO, N.Y., SEPT. 29, 1897.

GENTLEMEN,—The elegant onyx Soda Fountain (the "Queen City") which you furnished me at the beginning of the season has given such eminent satisfaction that it affords me great pleasure to forward you a voluntary acknowledgement of the same. The design, quality and finish of its exterior is universally admired, while the arrangement and construction of the interior is all that can be desired for efficiency, economy, cleanliness and convenience.

During a business experience of more than twenty years I have used fountains made by the three leading manufacturers now included in the trust, and can unhesitatingly say that I have never seen an apparatus draw colder soda, more easily kept clean, or more saving of ice than yours.

Yours very truly,

R. K. SMITHER.

Mr. Smither is serving his second term as President of the New York State Pharmaceutical Association, and is one of the best known druggists in the Empire State. We started in business less than a year ago, and Mr. Smither was one of our first customers. He has three stores in Buffalo—all located on prominent corners. In his Main street store he has a Matthew's fountain, in his Elmwood store he has a Puffer fountain, and in his Niagara street store is the apparatus we sold him—the beautiful "Queen City." We took a large Tuft's apparatus in exchange when we sold Mr. Smither. We consider his letter worth publishing for several reasons—not only because he is a prominent man, but because he is in a position to judge intelligently of the merits of different fountains, having purchased an apparatus from each of the three leading manufacturers in the country.

We have the simplest syrup-dispensing arrangement ever put into a soda water apparatus, and if you are contemplating the purchase of a new fountain, or intend exchanging your old one for a modern new outfit, we would be pleased to correspond with you. We are making the very finest goods in the country, and our prices are considerably lower than those of the soda fountain trust. Having all of the advantages afforded by the largest onyx works in America, and having the largest stock of onyx in the world to select from, we are in a position to offer customers more for their money than it is possible for other manufacturers to do.

Our new catalogue is now ready, and will be sent free to any address. In justice to yourself, do not place your order with anyone before giving us an opportunity to figure with you.

TERMS TO SUIT.....OLD APPARATUS TAKEN IN EXCHANGE

W. J. McCAHILL & CO.
895 Main Street, - - BUFFALO, N.Y.