

Observations.

WE exhibited the original Portland Cutter from which this cut was made at the Toronto Exhibition this year. The old cutter has been in actual hard service for 34 years and is still good.

We knew how to make cutters 34 years ago, and we know how now. Our motto 34 years ago was, "One Grade Only and that the Best," and we still adhere to it faithfully.

We are making 2,500 up-to-date Cutters and Sleighs for '99. Our prices are, considering the quality of the work, reasonable. We do not cater to the "cheap" trade, but turn out only such work as will bring credit to the dealer who handles it and to ourselves.

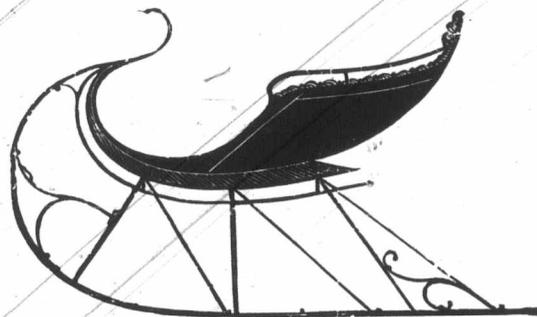
We thank you for past favors and hope by giving you tasty, reliable, and honest goods, to merit and hold your trade. Respectfully yours,

R. McLAUGHLIN.

G. W. McLAUGHLIN.

R. S. McLAUGHLIN.

The McLaughlin Carriage Co., Oshawa, Ont.



McLAUGHLIN PAT. CO.