

## YOUR CHOICE Of These Wonderful New Style EDISONS Shipped

Yes, FREE. Shipped positively and absolutely free as per offer below. You do not have to pay us a single penny either now or later. We do not even ask you for any deposit or any guarantee, not even any C. O. D. payment to us. All we ask is that you tell us which of the magnificent Edison outfits you prefer so that we can send that one to you on this free loan offer.

> Mr. Edison Says: "I want to see a Phonograph in every Home." For the Phonograph is Mr. Edison's pet and hobby. He has worked for years to make this Phonograph excel all others, and now you may obtain any of these wonderful new style outfits on an ultra liberal offer.

Just Take Your Choice You Don't Have to Buy Anything

The Edison Offer: ! will you a New Model Edison Phonograph and your choice of all the Amberol records on an absolutely free loan—no obligations, no deposit, no guarantee nor C. O. D. to us whatever. I want you to have all the waltzes, two-steps, vaudevilles, minstrels, grand operas, also the sacred music, etc., by the world's greatest artists. Entertain your family and your friends. Give plays and concerts right in your own parlor. Hear the songs, solos, duets and quartettes, the pealing organ, the brass bands, the symphony orchestras, the choirs of Europe's great cathedrals, the piano and violin virtuoso concerts—all these I want you to hear free as reproduced on the Edison phonograph. Then—when you are through with the outfit—send it back to me—and I will pay the freight.

Endless Fun Such a variety of entertain-ment! Hear the latest up-todate song hits of the big cities. Laugh until the tears stream down your face and your sides ache from laughing at the funniest of funny minstrel shows. Hear the majestic chorus sing the famous anthems just as they sing them in the cathedrals of Europe. Hear the pealing organs, the crashing brass bands, the waltzes, the two-steps, the solos, duets and quartettes. Yes—an endless variety of entertainment. You will sit awe-stricken at the wonderful grand operas as sung by the world's greatest singers. You will be moved by the tender, sweet harmony of the quartettes singing those dear old melodies that you have heard all your life. Take your choice of any kind of entertainment. All will yours with the Edison in your home. Send coupon today.

My Reason: Why should I make such an ultra liberal offer? Why should I go to all this expense and trouble just so you can have these free concerts? Well I'll tell you. I am tremendously proud of this new instrument. When you get it in your town I know everybody will say that sothing like it has ever been heard—so wonderful, so beautiful, such a king of entertainers—so I am sure that at least some one—if not you then somebody else, will want to buy one of these new style Edisons(especially as they are being offered now at the most astounding rock bottom price—and on easy terms as low as \$2.00 a month.) Perhaps you yourself will be glad to keep this outfit. But even if no body buys I'll be glad anyway that I sent you the new Edison on the free loan—for that is my way of advertising quickly its wonderful superiority.



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