## erial Bank CANADA

\$7,000,000 Letters of Credit negotiable in

127 branches throughout the

K DEPARTMENT nch of the bank, where money osited and interest paid.

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A. Baumgarten, Esq.
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C. V.O.

ILLIAMS-TAYLOR, Gen. Man AITE, Asst. Gen. Man. nd London, England, for Dominion Governmen important Cities and Towns the Dominion of Canada. D: ST. JOHN'S, CURLING, GRAND FALLS. LONDON, 47 Threadneedle St. E.C., Sub-Agency, 9 Waterloo Place, Pall Mall, sw

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FFICE: MONTREAL

NADA and NEWFOUNDLAND: 35 TO RICO, DOMINICAN REPUBLIC RITISH WEST INDIES

ARTMENTS at all Branches

ing herself finely. She is dis-elcome possibility. If she is to

for certain of her manufactures,

ust win new customers for cer-ucts. She does not wish to gain her countries, but conditions ob-

will compel her to reap profit

a good market and high price to more extensive development ands than might reasonably have

r ordinary circumstances in the

armer was the owner of a good

ranger, having admired the ani-ner: "What will you take for

hed his head for a moment, and a-here, be you the tax assessor ed by the railroad?"—The Argo-

man who ate my mince pie last

er be the same man again!"

**医外胚形形形形形形形形形形形形形形形形形形形形形形** 

F COMMERCE---the

OF COMMERCE

re Town and Province

on:

es. Apparently there is increased demand for her

A'S OPPORTUNITY

\$11,560,000

\$13,500,000

D OF DIRECTORS

CICO, D. F.

EDITH, Esq., President.

FITS..... \$ 1,098,968 40

Financially, the same trend is in evidence. The acts of the administration have been in the direction of inflation and this tendency has, necessary n heightened by the present contingency and the very proper issue, at such a time of emergency

Hayden Stone and Co. Analyse Prob.

lem Which Faces Country At This

Juncture

MORE JOBS, HIGHER WAGES

(Special to Journal of Commerce

Boston, September 8.—Hayden Stone & Company thus analyze the probable effect of the European war

Quite evidently, the first effect will be a demand far

necessaries of life; for food and the raw materials

that will have to be imported by Europe for the feed-

Thirdly, we shall be called on to make good to the new countries the deficiency caused by the shutting

In one form or another, our ingenuity will be so

The effect on labor will be marked. At present

reased Demand From Belligerents and Countries
Heretofore Customers of Belligerents as Well as
Domestic Requirements Will Have This Result.

The present interregnum in market transaction would seem to be a period of unusual opportunity, but one demanding unusual discrimination.



in excess of anything previously known from the countries at war for the elements that go to make up

TO INCREASE BRITISH NAVY.

Should the war last for another year there seems to be no doubt that the present disparity between the naval forces of Great Britain and Germany will be increased greatly in favor of the former. That is



Deputy Sheriff. Sheriff's Office, Montreal, 24th August, 1914.

# PITHY PERSONALTES WALL STREET GOSSIP

Many Big Financiers Express Opinion that the War Will End by July, 1915

CAPITAL SENSITIVE

lopes Held That It Will Soon Shake Off Its Timidity nd Seek Employment—To Enter New Fields— The U.S. Harvest.

(Adam's Letter.)

SIR RODOLPHE FORCET,

President of the Quebes Railway Light, Heat and
Power Company, whose annual meeting was held today.

New York, September 8.—The world war is still
the big factor in the financial outlook. Is it to last
months or years? The laster belief, having been endorsed by Lord Kitchener, has been general. But
there is a change of view, I find, in some high bankthere is a change of view, I and, in some again wants ing circles which have held this opinion, but which now believes that exhaustion, physically and financially, will end the terrific struggle before 1915 is to exceed \$100,000,000. I understand there is little Meeting of the holders of the First Mortgage Six to exceed \$100,000,000. I understand there is little Meeting of the holders of the First Mortgage Six to exceed \$100,000,000. I understand there is little Meeting of the holders of the First Mortgage Six to exceed \$100,000,000.

Capital.

The effect on labor will be marked. At present this is undergoing the first real liquidation it has had to suffer in years. The final upshot will be "more jobs" and less men to fill them—in a word higher the less than twenty-nine-knot destroyers. When the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs" and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs" and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs" and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably a large sevents themselves. Side lights are sometimes as illuminating as events themselves. The public knows no more about what took place at the Rhode Island conference between John D. Rookefeller, Jr., and ex-Sena-the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig class is commissioned, probably within a few weeks, Germany will have seventeen jobs and less men to fill them—in a word higher the last of her Konig within a few weeks, Germany will have seventeen Dreadnoughts for service. Two more may be completed within six months, but within that period Breat Britain will add six capital ships to her first fighting line.

It looks as if the Clayton law, designed by Congress to curb the trusts, would only succeed in curbing business. This bill, which has passed the Sengential yally 31 meeting in the Berlin Imperial Palace, which set the whole of Europe aflame. Yet the whole of Europe aflame. Yet the programme for the regulation of industrial combinations. Though some of its original teeth have been pulled, it still is a rather dispersion of the programme for the regulation of industrial combinations. Though some of its original teeth have been pulled, it still is a rather dispersion of the programme for the regulation of industrial combinations. Though some of its original teeth have been pulled, it still is a rather dispersion of the programme for the regulation of industrial combinations. Though some of its original teeth have been pulled, it still is a rather dispersion of the programme for the regulation of industrial combinations.

It must also be remembered that during such a period personal economy, both voluntary and involuntary and involuntary hecomes most marked. Capital accumulates to differ the date of the personal economy, both voluntary and involuntary hecomes most marked. Capital accumulates the difference of the personal economy, both voluntary and involuntary hecomes most marked. Capital accumulates the difference of the personal economy, both voluntary and involuntary and involuntary hecomes most marked. Capital accumulates the difference of the personal economy, both voluntary and involuntary and involuntary and involuntary hecomes most marked. Capital accumulates the delays of the count of the both bodders and the previous of the personal economy, both voluntary and involuntary hecomes most marked. Capital accumulates the delays of the personal economy, both voluntary and involuntary and involu

and leading bankers in Washington should result in aggravated and intensified influences operative before period in question.

early relief for the international credit situation. Emergency measures are lessing the temporary tension our money markets, and the problem of financing the new cotton crop is certain to be solved within a short time. These encouraging features are the basis of a more sanguine feeling that business is on the mend. The 1914 harvest, of course, tends to confirm that diagnosis. It is now hear enough to completion to justify calculation as to its bulk and its value. Barring corn, which drought has cut down, but which is near an average yield, crops are big. There are, in fact, some good I authorities who figure that in spite of the abnormal depression in cotton when final computation is made the season's contribution from the soil, directly and ectly, will reach a value of not less than \$10,000. 000,000. Notwithstanding the handicap of war, this normous addition to the nation's wealth should give its industries new life. As a western banker points out, growers in the grain belts have not received such high prices in years as they have since the war began. Furthermore, from the very nature of condi-tions abroad their products are likely to command C. high prices for a long time to come, though their C existing level will not be permanently maintained. C rica agriculture makes or mars at least to large extent, comercial prosperity. This year it has Dundoubtedly laid the foundations for uplift even Do hough the latter are temporarily offset by the con-

flagration raging across the sea.

Stock Exchange Affairs. The senior partner in a house whose yearly expenses ordinarily total in the neighborhood of \$100,000 ses ordinarily total in the headshorhood of strongs has curtailed fixed charges some 60 per cent. But it still retains essential facilities. Its main office and some of its branches are open as usual. Expensive managers have been for the time dispensed with, but the news service is retained, and will continue to be for the information of clients who may drop in or call up on the phone. And to this house, as to many rs, a surprising number of persons pay a visit every day in spite of the shut-down. certificates they wish to sell, while others want to know if it is time to buy, and if trading is likely to be resumed before long. In suspending clerical forces the course of the firm I am speaking of is typical. Unmarired clerks were given a month's salary while married men were put on half-pay and given vacations which will last till business starts up. The latter event, as I stated last week, is probably nearer than many believe who are obsessed by discouragement and pessimism. The blockade in the international money market is one of the most formidable obstacles in the way of resumption. Unless all signs mislead it will soon be lifted. The question of Europe's attitude, of course, is still unsettled, and is one that can not be decided outside of the floor of the Exchange. That the foreigners will be sellers of securities when the Exchange re-opens is highly prob-But many level-headed observers doubt that will be a repetition, under any circumstances Mo that may be reasonably conceived, of the heavy Euro pean liquidation which necessitated the suspension of trading on July 31. They think fears on this point are unwarrantably magnified.

Gold. Although Europe's present investment in American Mo curities is estimated at over \$5,000,000,000, and al- Mont. Lachine Land Syn., Ltd. . . . . 95 109 1/2 Eastern Securities Co. . . . . . . . . 80 90



likelihood of balances being paid in anything but gold.

The supply of gold in this country is figured, conRealties, Limited, will be held at the office of the

The Trust Mills.

young emissary from Standard Oil and the former arbiter of the United States Senate exchanged views which would have never passed, but for last month's cataclysm.

Yet the young emissary from Standard Oil and the former arbiter of the United States Senate exchanged views turbing proposition. Nor is there much probability which would have never passed, but for last month's cataclysm.

Yet the young emissary from Standard Oil and the former turbing proposition. Nor is there much probability that it will be greatly changed in conference committee. I find that wide regret is felt that it retains the clause exempting labor, and farm constants.

A Reminder.

Bernard M. Baruch's gift of ten thousand dollars to the Red Cross for the European Relief Fund is a reminder that the Street's rich men are more than willing, even in hard times, to offer the helping hand.

Where Rodge is not entingstic over the reports it is receiving in regard to congressional politics, and the outlook for next fall's democratic campaign. These advices are such, there is no reason to change the view that industrial conditions in the country furnish the republicans with capital, of which they will make effective use.

London, September 8.—The Board of Trade has issued a statement showing the exports to the United States during August were in worsted yearns 15,106,-000 pounds as compared with \$,300,000 pounds in the same month last year; woollen 685,000 yards; worsteds 2,808,000 yards, against a total in the same month last year of 284,508,000 yards.

The total exported in cotton goods to foreign lands during the month was 313,074,000 yards in the aggregate of which United States took 3,356,000 yards, India 159,716,000 yards, China 28,027,000 yards, Germany 1,-884,000 yards, Netherlands 1,420,000 yards, Turkey 10,-082,000 yards Egypt 9,813,000 yards, and Central South America 11,920,000 yards.

The total exported in August last year aggregated 579,547,000 yards, of which the United States took 2,-930,000 yards, India 274,200,000 yards, China 62,112,000 yards, Germany 4,801,006 yards, Netherlands 5,580,-000 yards, Turkey 28083,000 wards, and Central South America 43,525,00 yards.

### Caledonian Realties Limited

to be no doubt that the present disparity between the naval forces of Great Britain and Germany will the naval forces of Great Britain and Germany will be increased greatly in favor of the former. That be increased greatly in favor of the former. That the british Admiralty will acquire possession of the British Admiralty will acquire possession of the two enormous Chilian battleships (each carrying ten 14-inch guns), now nearly completed on the Tyne, is generally admitted. Four new battleships of the Company, No. 211-213 Notre Dame Street West, in the City of Montreal, on Wednesday, the 22rd day of the Company, No. 211-213 Notre Dame Street West, in the City of Montreal, on Wednesday, the 22rd day of a long series of legislative attacks on business and industry, proved almost the last straw. But capital's back is not broken. Presently it will shake off its back is not broken. Presently it will shake off its scarce and seek employment. Meanwhile it is worth only in the City of Montreal, on Wednesday, the 22rd day of Commerce, should our foreign balances be paid in other than the yellow coin.

Experts. deemed advisable, approving a resolution assenting to a modification of the provisions of the Trust off of European manufacture of the provisions of the Arms of the A well as for the purpose of modifying the provision of the Trust Deed in respect to the sinking fund.

Bondholders in order to be entitled to vote at this

American industry is planning to enter new fields in foreign countries. It is also recovering from the effects of the European debacle, and the resultant dislocation of finance and commerce all over the globe. The week-end meetings of the Federal Reserve Board

Dividends.

While the world war is blamed for the passing of dividends, some companies would have reduced or omitted such payments by this time, even had peace not been broken. The war, it seems, has merely make a concession of say 25 per cent to them for the period in question.

### Real Estate and Trust Companies respecting the general outlook. The big banking interests are hardly optimistle but they do believe

	e Mont		l Estate Exchange, Inc., were as follows	i—		
× * 00*	Bid.	Asked		Bid.	Asked.	
Aberdeen Estates	120	124 %			85	
Beaudin, Ltd		200	Montreal South Land Co., Pfd	40	59	
Bellevue Land Co		791		10	19	
Bleury Inv. Co	97	1044	Montreal Welland Land Co. Pfd		79	
Caledonia Realty, Com	15	19	Do., Com	10	20	
Can. Cons. Lands, Ltd	3	5	Montreal Western Land	75	80	
Cartier Realty		80	Mutual Bond & Realties Corp of Can.	76	93	
Central Park, Lachine	100	1073	National Real Est. & Inv. Co., Ltd.,			
Corporation Estates	55	693	Common	10	121/2	
Charing Cross Co., 6 p.c	10	25	Nesbit Heights	50	84%	
City Central Real Estates, com	15%	161		150	156	
	63	873	North Montreal Centra	125	133	
City Estates	50		Notre Dame de Grace Realty Co	102	1081/2	
Cote St. Luc R. & Inc. Co		54	Ottawa South Property Co., Ltd	170	180	
C. C. Cottrell, Ltd., 7 p.c., Pfd	14	18	Orchard Land Co		125	
Credit National	120	123	Pointe Claire Land Co	125	1441/6	
Crystal Spring Land Co	60	61		75%	179	
Daoust Realty Co., Ltd		50		65	70	
Denis Land Co	75	95		100	114	
Dorval Land, Ltd		201/	Rivera Estates Co		8816	
Drummond Realties, Ltd	100	101	Rockland Land Co	25	27	
Castmount Land Co	105	109	Rosehill Park Realties, Ltd		15	
Fairview Land Co	100	125	Security Land Co., Reg	75	80	
Fort Realty	25	321/	Summit Realties Co	43	49	
Freater Montreal Land, com	175	200	St. Andrews Land Co	71/2	914	
Do., Pfd	100	118	St. Catherine Rd. Co		60	
lighland Factory Sites, Ltd		431/	South Shore Realty Co	25	41%	
mproved Realties, Ltd., Pfd	60	63	St. Paul Land Co 6	50	693	
Do., Com	15	18		75	98 6	
. & R. Realty Co	59	75	St. Lawrence Blvd. Land of Canada 1	00	135	
Cenmore Realty Co	70	79	St. Lawrence Inv. & Trust Co		85	
es Teresa Ciment, Ltee	55	68			55	
achine Land Co	121%	138	St. Regis Park	95	103	
and of Montreal	40	65	Transportation, Pfd	65	68	
andholders Co., Ltd		98		80	88	
auzon Dry Dock Land, Ltd	80	981/2	Viewbank Realties, Ltd		143	
a Societe Blvd., Pie IX		64	Wentworth Realty	10	149	
a Compagnie des Terres de Ciment.	40	65	West End Land Co., Ltd (	05	89	
a Compagnie National de L'Est	80	991/2	Westbourne Realty Co	75	77	
a Compagnie Montreal Est	90	921/2			1	
a Salle Realty	97	981/2	100 per cent bonus	80	84%	
a Compagnie d'Immeuble Union, Lte.	55	68	Borids:		1.00	
a Compagnie Immobiliere du Canada	L.		Alex. Bldg. 7 pe rcent. sec. mtg. bonds,			
Ltee	40	73	with 50 per cent. bonds co. bonds .	75	76	Š
a Compagnie Industriel et d'Immeu-			Arena Gardens, Toronto, 6 p.c. bonds		801/4	
bles, Ltee		93	Caledonia Realties Co., Ltd., 6 p.c ?	5	881/4	
Compagnie Montreal Ouest de N.			City R. and Inv. Co. bond 8	10%	82	
D. de G	91	961/2	City Central Real Estate		6714	
ongueuil Realty Co	95	100	Marcil Trust Gold Bond 9	5	101	
Union de l'Est		101	Montreal Deb. Corp. 6 p.c. deb		4214	
ountain Sites, Ltd	85	89	Transportation Bidg., pfd	STAR SERVICE	70	
odel City Annex	0	49	Trust Companies:-	工程等		
ontmartre Realty Co	10	1014	Crown 11	0	11214	É
ont. Deb. Cerp. pfd		70	Eastern 16		161%	
ont. Deb. Corp. Com	35	45	Financial 10		125	
ontreal-Edmonton Western Land &			Marcil Trust Co 25		29936	
Inv. Co. of Canada		90	Montreal 18		200	
ontreal Land & Improvement Co.	95	98%	National		22214	
RESIDENCE (1988) 1 (1		94	Prudential, common 49		505	
ontreal Factory Land	55	671/2	Do., 7 p.c. pfd., 50 p.c. paid up., 9		1164	
	07	40011		50 S (A)		

# Birks' War Policy

Egotism is sadly out of place when Canadians are showing in the world-crisis such a splendid spirit of true generosity and self sacrifice as is everywhere manifest-but many distorted rumors floating around justify, we believe, the following plain statement of

Realizing from the first the general curtailment coming. and the difficulty, if the impossibility of other business openings being found, all in our organization having power to declaration of war that no dismissals could be made until peace was again established. At the same time, while all employees were advised to prepare, by careful economy, for possible reduction in remunerations, thus far throughout our entire establishment not a single salary has been reduced, nor so far as we can now foresee, are such reductions likely to take place.

In the factories a more complicated situation had to be faced-

The manufacturing and storing of large stocks of even staple goods for far distant future consumption, in order to keep workmen busy, is precluded when gold and silver are the raw materials, but in spite of this, to all married men earning the more moderate rates of wages, it is our intention to grant full pay throughout the entire winter, and at least, two-thirds pay for the same period to those skilled craftsmen who receive the higher scales of remuneration.

In the case of married men who have gone to the front, whether French, Belgians or Swiss Reservists or Canadian volunteers, we have promised to keep their situations open, and to be responsible for those left behind to the extent of twothirds their regular wages.

HENRY BIRKS.

Henry Birks and Sons, Limited.