

store in Ingersoll, County of Oxford. Here, however, he had large success, and at 31 years of age he might have retired with an ample fortune. In 1853 he was offered, and accepted, a partnership in, and the management of, a new wholesale dry goods business by his former employers. He accepted the offer, and went to London, Ontario. This business he conducted successfully for thirteen years. In 1866, and in the interest of the Hamilton establishment, the two concerns were amalgamated in Hamilton. Subsequently he opened a wholesale dry goods business in Hamilton; and in 1877 sold out his interest therein to his then partners. Since that time he has been mainly engaged as Secy.-Treasurer, and General Manager of the Long Point Shooting Club. Later on he became License Inspector for the city of Hamilton. About 1862, in conjunction with Mr. James Moffatt, he organized a Highland volunteer company in the city of London. At their joint expense the two fully equipped the company, importing the clothing from Glasgow. Our subject was an honorary private, and Mr. Moffatt (now Lieut.-Colonel) was selected as captain. At the time of the *Trent* difficulty he raised No. 1 Company of the London Battalion, now the 7th Fusiliers, in which he served as captain. He went up for examination, and passed with a first-class certificate. In March, 1866, when moving to Hamilton, he sent in his resignation, but was prevailed upon instead to be transferred to the Hamilton command. In 1870 he was gazetted first Major in the Reserve Militia of the Regimental Division of the city of Hamilton, which rank he now holds. He was prominent in establishing the Dominion Telegraph Company, and was vice-President of that organization for many years. He was also a Director of the Wellington, Grey & Bruce Railway during the construction of that road; was an alderman in the city of London and Hamilton, and prides himself on never having solicited a vote. He was chairman of the Prince of Wales reception committee in London at the time of H. R. H. visit. He was President of St. Andrew's Society in London and in Hamilton; and also President of the Board of Trade in both cities. He became a Free and Accepted Mason in 1853, and is now a past master. He is a Presbyterian, and a Reformer in politics. He married in Nov., 1847, Margaret Phelan, of Abbeyleix, Queen's County, Ireland, now deceased. By this union he had two sons and two daughters, all of whom are alive. Altogether the career of Mr.

Mackenzie is one of which any one might be proud; and he is one of those to whom our young country must always find that she remains under a measure of indebtedness.

**Reed, Joseph Benjamin**, Toronto, the subject of this sketch, was born in the County of Oxford, in the Province of Ontario, on June 9th, 1845. His father was of American descent, and came from Massachusetts, in the United States. His mother came of the well-known Willson family, who were among the pioneer settlers who settled in York County in the early history of the province. Indeed this family may be said to be prominent among those who taught the infant province of Ontario, in those days when all that was needed upon her wide and fruitful acres were intelligence and thrift. It is to the example—the perseverance, the achievement—of such people that every country emerging into civilization has to return thanks for its progress, and for its very existence. The father of this lady came from Staten Island, in the United States. The subject of our sketch was educated in the common school of Oxford County at first; but he was subsequently sent to the Grammar School at Stratford. On completing his studies he cast about him for some suitable employment, and for the nonce became a book-keeper in a mercantile establishment. Such a position was not destined to hold him through life, and he quitted his situation in 1868. He next proceeded to Troy, in the State of New York, where he employed himself for the space of four years, after which he returned to Toronto. He now interested himself in real estate business, continuing in this occupation till the year 1875, when, believing that a better field lay open to his abilities in another direction, he connected himself with the Stadacona Insurance Company. This company was honeycombed, however, from the foundation to the top, and necessarily failed; so in 1877 he assumed the agency for the Liverpool, London and Globe Insurance Co., and in 1881 became agent for the Lancashire Fire and Life Insurance Co. It is stated that Mr. Reed does the largest insurance business in Toronto; as much, in fact, as some prominent companies do in the entire Dominion. He is a Freemason, and is independent in politics, taking a wide and advanced view of public affairs. In religion he is a member of the Presbyterian communion. He married, in 1867, Miss Cummer, a daughter of Mr. John Cummer, one of the earliest settlers in the County of York. Everybody, it need hardly be said,