

TABLE 6

**TRADING SECTORS IN CANADA
-ANNUAL CHANGE (%) IN 1997-**

Exports	(%)	Imports	(%)
Non-financial commissions	25.0	Construction services	46.2
Other financial services	19.5	Computer and information services-	17.5
Management services	16.7	Non-financial commissions	9.9
Land and other transportation	10.9	Land and other transportation	7.2
Air transport	7.3	Air transportation	5.6

Source: Statistics Canada, #67-203

-Commercial services

In 1997, commercial services exports and imports totaled 20.1 and 22.6 billion in current dollar terms. Chart G in the Annex breaks down Canada's importing and exporting in the commercial service sectors.¹⁰² Between 1992 and 1997, exports of commercial services grew by 12.8% and imports grew by 9.5% in current Canadian dollars. Exports of royalties and license fees rose the most, showing an average growth of 22.5 % a year followed by architectural and engineering services with 20%. However, insurance comprised the highest exports and imports "product" in value terms, accounting for 3.8 billion each in 1997. Within that same sector, reinsurance life (both exports and imports) represented 2 billion.

On the import side, as set out in Chart H in the Annex, the growth in construction soared during that same period to reach an average of 46.4% a year. The second greatest increase was in advertising and related services, recording an increase of 15%.

A breakdown by country in 1996 revealed that more than 60% of Canada's exports of commercial services went to the US with the exception of architectural and engineering services, which were mainly exported to the "other market" category (Chart I in the Annex). Canadian imports came mainly from the US, especially management services, miscellaneous services to business¹⁰³ and royalties and license fees. Canada also imported "other financial services" from the EU and architectural and engineering services in "other countries" (see Chart J in the Annex).

¹⁰² The breakdown is built by broad commercial services sectors (ex insurance) which include sub-categories (ex: life insurance).

¹⁰³ It includes tooling and other services, real estate services for hotels and resorts, medical and dental laboratories, etc.