

Link Belt Construction Equipment
Sava Commercial
Ross-Hill Controls
Motors & Transmissions
CAMCO
The Andrews Group
European Gas Turbines
Gulf Supply Latina
Reed Tool
Fisher Controls
Lufkin Industries
Ingersoll Rand

Among the most important local suppliers to PEMEX are:

Baramin
Barita de Sonora
Conjunto Manufacturero
Núñez Santa Cruz y Asociados
Barita de Santa Rosa
Varel de México
FIP
Minerales y Arcillas
Dowell Schlumberger de México
Industrias Smith Internacional
Halliburton de México
Herramientas y Triconos
Decisiones Automatizadas
Nalcomex
Herramientas Interamericanas
Baricosta
Petro-Desarrollos
EPN Arval
Du Pont
K.J. Quinn de México
Cameron Iron Works de México
Talleres Acerorey
Técnicos de Sureste
Agua Treat
Construcciones e Instalaciones MINERAS
Ingeniería Metalúrgica y Soldaduras Especializadas
Grupo Industrial Valcoma
Exxon Mexicana
Industrias GR

4. BEST SALES PROSPECTS FOR FOREIGN SUPPLIERS

Prospects are best for technologically sophisticated equipment. Based on foreign trade statistics and on publications by PEMEX, following is a list of items traditionally imported by PEMEX. The order followed is in terms of estimated value as published by PEMEX in its purchasing program for 1993: