

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :618-MINNEAPOLIS 005-ADVANCED TECH. PROD. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ELECTRICAL & ELECTRONIC

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 PARTICIPATE IN MIDWEST ELECTRONICS EXPO, SHOW BROKE ATTENDANCE RECORDS WITH CANADIAN
COORDINATING CANADIAN PRESENCE. EXHIBITORS INDICATING THEIR COMPANY OBJECTIVES
WERE MET.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

WORK WITH SEVEN PROGRAMS DIRECTORATE IDENTIFY 10-15
SUBJECT FOR SPANISH-INDIAN SUBSIDIARY'S USE FOR ANTICIPATE

AEROSPACE

JOINT RESEARCH PERS VIEW LOCAL DEFENSE COMB TO PROM-ENHANCE
NEW BUSINESS OPPORTUNITIES WITH U.S. FIRMS

PARTICIPATE IN HIGH TECH CONF TO PROMOTE GUIDED TO ALL EXPORT
NEW BUSINESS OPPORTUNITIES WITH U.S. FIRMS

IDENTIFY & ATTEMPT A FIELD OF ATTRACTION WITH -HONG KONG-IT'S DEF. NATIONAL WEAPONS CONF'S LEGAL
EXTEND NET POTENTIAL FOR CIVIL OFFICE PARTICIPATE BEYOND THIS

ACTIVELY ALIAS & ENCOURAGE DELIVERIES OF HAS NEW COMB TO
INCREASE PARTICIPATION OF CIV FIRMS IN NEW PROGRAMS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -Coordinate U.S. Army Communications Electronics
Workshop (NSCOP) Defense Development Working
Group Meeting, May 31-June 2, Ottawa.
-Met with rep. of TOP & Toronto regional office
to plan future meeting (tentative 11/).

QUARTER: 2 -A.F.C.E.A. Trade Show, Fort Belknap
(Defense Electronics Sub-System)

introduced three new companies to C.D.C.A.S.
buyers and engineers