

REPORT 4  
88/03/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 605-DETROIT

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
UNITED STATES OF AMERICA

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 COMPUTERIZE PROFILES OF USA GOV'T & DEFENCE  
INDUSTRY CONTACTS, PROCUREMENT REQUIREMENTS &  
POLICIES.

PROJECT 75% COMPLETE.

QUARTER: 3 DEVELOP & IMPROVE ON CONTACTS AT MAJOR DEFENCE  
INSTALLATIONS.

PAID INTRO VISIT TO NEW COMMANDING GENERAL OF  
TACOM. ATTENDED ASSN OF US ARMY ANNUAL MEETING IN  
WASHINGTON, DC. ESTABLISHED SIGNIFICANT NEW CON-  
TACTS AT GENERAL DYNAMICS LAND SYSTEMS(GDLS).  
PROPOSAL TO MT INCOMING PROCUREMENT MISSION

QUARTER: 4 -----