

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :610-SAN FRANCISCO

008-TRANSPORT SYS,EQUIP,COMP,SERV.  
UNITED STATES OF AMERICA

PLANNING:           ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

RE-ACQUAINT HONOLULU RAPID TRANSIT OFF & OTHER INTER PARTIES  
HRT EXPECTS TO CALL TENDERS SEPT 89.PROP TO BE SUBMITTED ON

PERFORM NOT SPEC BASIS,W/CONSID.DISCRETION TO DECISION MAKER

POSITION CDN TRANSIT CONS TO BE SELECTED AS MUNIS CASTRO-EMB  
CDM SPECIFIER INCREASES LIKEHOOD SEL CDA BEING SELECTED

CONTROLS SUPPLIERS

MONIT PROGRESS ON HI-SPEED RAID CORRIDOR(LA TO SACRAMENTO)  
RAIL CARS AND COMPONENTS COULD TOTAL C\$150 M

SUBMIT PROPOSAL.

BOLSTER BART'S INTEREST IN SELTRAC  
SEL CANADA WILL REVIEW BART'S PRESENT SIGNALLING, & SHOULD

LEAVING CONSIDERABLE DISCRETION TO DECISION MAKERS.

MAKE PRESENT W/AND EDC OFF TO AS MANY HONOLULU RAPID TRANSIT  
HRT WILL CALL TENDERS IN SEPT88 ON PERFORM NOR SPEC.BASIS,

HOPE TO INSURE CDN PARTICIPATION.

FOLLOW-UP UTAH TRANSIT AUTH'S TOUR OF LIGHT RAIL PROPERTIES  
RELYING ON SOLID PERSONAL RELATIONSHIP ESTAB.W/MOST PARTIES,

FRENCH SUPPLIER OF BART CARS.VALUE:C\$320M

ATTEND MEETINGS IN THE BAY AREA REGARD.EXPAN.OF BART SERVICE  
DISTRB.INFO TO VEHICLE CONTROL MFRS. ATTEMPT TO REPLACE

SUPPORT CONTRA COSTA COUNTY'S INVESTIGATION OF TRANSIT ALTER  
FAMILIARITY W/CDN COYS WILL BE ESTABLISHED.

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TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 Contra Costa County Transportation authority  
(CCCTA)mision to Portland /Vancouver to review  
light rail.

CCCTA was impressed w/Cdn rolling stock.  
Testimonials by operators very convincing. CCCTA  
officials will use contacts from trip as sources  
in future.

QUARTER: 3 -----

QUARTER: 4 -----