

"Charley", as his friends love to call him, is known from one end of Canada to the other. He has at all times enjoyed the esteem of his fellow citizens and that warm hearted and sincere popularity that is the possession of so very few in any community.

He is possessed of a great deal of energy and never content unless he is seeking to build. He is temperamentally constructive. He has all the grit that enables the Scot to succeed where others have tried, lost courage, and failed. Mr. Ballantyne is typically Scotch. He was born of Scotch parents who came from Scotland.

Like the great majority of those whose privilege it was to come from the land that gave the world its Burns, he started life from a lowly plane. It would probably surprise many that know him both intimately and by reputation, to learn that the creator of Canada's merchant marine, the ships of which will eventually girdle the earth, started on his business career earning the sum of \$8.00 a month. At the end of the first year his employer thought "Charley" deserved a little encouragement and he increased it to twelve dollars.

Yet, he is to-day reputed to be a wealthy man and this is solely due to his own perseverance and diligence. He built up one of the largest concerns within the British Empire. It has branches throughout Canada and other parts of the Empire and also in the United States.

Notwithstanding the great success he has achieved, he is a comparatively young man, being in his fifty second year. One can thus appreciate how much he can accomplish for the welfare of his native land and the Empire to which he belongs, if his fellow citizens are fortunate in persuading him to remain in public life of which he is so decided an asset and which he so strikingly adorns.

The Minister, in spite of the honours which he has obtained through no efforts of his own, is very modest and unassuming. He is not a politician. He is as ignorant as a new born babe of the wiles exercised by those who seek to curry favour with the public. He is one who believes in deeds rather than words. The building, equipping and managing of ships is something that he can understand and appreciates doing. His

keen business sense teaches him that the shipbuilding programme which he has inaugurated has wonderful possibilities. He can visualize the future. He no doubt pictures to himself in the quietness of the study, lines upon lines of ships with hatches filled to overflowing, carrying the produce of Canada's fertile fields, rich mines and valuable fisheries, to all parts of the civilized world and bringing in exchange currency or other manufactured or raw products.

The programme for which he has secured adoption, and which has appealed to the Canadian people, is destined to make us one of the world's great nations. Our people will share in any prosperity that this brings. Our ship yards will give employment to many thousands. The steel mills that will manufacture the plates used in the construction of ships will likewise offer employment to the worker at good wages. Our growth in population and wealth will be rapid and healthy since our people will have every reason to be contented with their lot.

Mr. Ballantyne is an Empire builder in the fullest sense of the term. He is entitled to rank with those who, with the daring of the explorer, have added vast domains to our Imperial patrimony. He is a broad minded, democratic imperialist and realizes the extent and greatness of the Empire to which it is our proud privilege to belong.

Great Britain has no more loyal and stauncher citizens, nor the King any more sincerely patriotic subjects, than those who pride themselves on being Scotch. No element in our wide flung Empire better appreciate the advantages and liberties that are accorded those who live within the broad lands where the rule of the British King holds sway. If the Scotch are perhaps even more appreciative of the beneficence of British rule, it is because, as already pointed out, they are so intensely practical. They will never exchange the substance for the shadow.

The subject of our sketch was born on August the 9th, 1867, in Dundas County, Ontario. As he started his commercial career in Montreal, it is quite evident that he left his native heath at an early age. He got the usual elementary education provided by the school authorities in Ontario. He also

Canada's Leading Hotel

# The Windsor

Dominion Square, Montreal, Canada

EUROPEAN PLAN EXCLUSIVELY.

Centrally located in the heart of the shopping and theatrical district.

Service Unsurpassed.

Special rates for Military and Naval Officers.

John Davidson, Manager.

## I. HEVEY, MERCHANT TAILOR

Tel. 126

RICHELIEU STREET.

St. Johns.

Tunics, Slacks and Breeches  
(Made to order)

FOXES PUTTEES FOR SALE

Woolen Goods, Underwear, Gloves, Sweaters, Mufflers and Socks  
for Fall and Winter Wear—Also BREECHES for  
N.C.O.'s and Sappers.

SPECIAL PRICES ON Suits & Overcoats  
For Discharged Soldiers.

## LAKE OF THE WOODS MILLING CO. LIMITED,

Makers of

# "Five Roses Flour"

CANADA

"Flour is Ammunition—Don't Waste It."

## NATIONAL HOTEL

ST. JOHNS, Que.

N. Lord, Proprietor.

A FIRST CLASS HOTEL FOR TRANSIENT AND  
PERMANENT GUESTS.

ALL MODERN CONVENIENCES.

REASONABLE RATES

J. H. RACICOT

Importer of Watches, Jewellery,

Cut Glass and Silver Ware.

126 Richelieu St. St. Johns, Que.

Meet your friends at

## SAM'S BOWLING ALLEY

Opposite Windsor Hotel.