

FANCY GOODS AND STATIONERY DEPARTMENT.

FOR CHRISTMAS TRADE.

THE BROWN BROS. LTD., have added a few more new lines to their fine stock of leather goods for Christmas and New Year trade, such as traveling photo cases, music rolls, new and elegant lines in portfolios and wallets made up in all the new-leathers.

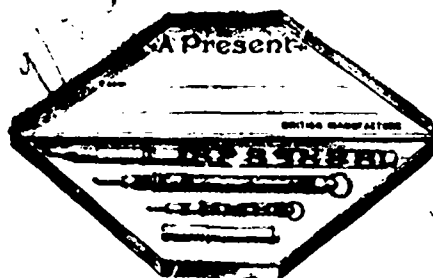
This firm has also a fine line of photograph albums made up especially for use of amateur photographers and for the photo collections of tourists.

The cut exhibited on this page will show the style of a new line of pen and pencil cases made up specially for presents. The goods are very handsome and can be sold retail at from 25 to 60c. each, and will make a very nice present for children and students.

Any of the trade who have not sent in their orders for the Canadian pocket diaries published by the Brown Bros. Ltd., should do so at once so as to secure a good assortment before it is too late, as they are going out rapidly.

That new \$2 Paul E. Wirt fountain pen is having a big sale, and everyone in the trade should have some of these pens in stock, as it is without doubt the finest one of the kind on the market, and the low price makes it within the reach of nearly everyone.

Presentation inkstands, paper weights, gold pens and pencils and penholders are to



The Brown Bros., Ltd. No. 1.

be had in beautiful designs at the Brown Bros. warerooms, 66 and 68 King street east, Toronto.

PARLOR CURLING.

Mr. Cranston, of Galt, reports that an English patent for the game of parlor curling has been granted, and the game is likely to go well in the Old Country. One of the latest purchasers is Mr. Sutherland, M.P. and the reports indicate that parlor

curling is being a favorite amusement at evening parties, etc.

NEW PENHOLDERS AND PENCIL ASSORTMENTS.

A new penholder assortment (No. 16) that looks brightly original is shown by the Copp, Clark Co. The box contains 3 dozen, the holders have a new marbled finish in blended colorings, and are gold tipped. The price is \$1.20 a box.

A pencil assortment (No. 184) in this new fancy finish, having rubbers, gold tips, and



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some round and some hexagon, sells for \$2.40 per box of 6 dozen.

Another pencil assortment (No. 181) with a slightly different finish, rubbers, gold tips and round pencils, sells for \$2.40 per box of 6 dozen. These are attractive lines, new and will take.

THE COPP, CLARK CO.'S NEW PAPETRIES.

The Copp, Clark Co., Ltd., are out with two new papetries, retailing 25c. Harvest Home, of heavy cream, two quires and two packages of envelopes to the box, and Golden Wave, a fine white paper. The boxes are brilliantly artistic in design and color, and are done by their own artists with the very ample lithographing facilities which this company has. The boxes are sellers.

Three other papetries are Rose Bloom, Victor and Elite, to retail at 10 or 15c. per box of one quire and one package. The

Exquisite (two quires and two packages) will retail at 20c.

They have also put up in taking style the fashionable paper, French crepon, in both azure and rose, which will retail at 75c. for a quarter ream of paper and 60c. for a box of envelopes. Their other papetries comprise Indo Flax, hard finish Osborne, Irish Linen, Blackstone, Franklin, etc., with envelopes to match. They are now sampling the trade.

TWO NOVELTIES.

Two new novelties at Warwick Bros. & Rutter's are a date stamp with a pad, at a popular price, and a stamp or bill damper to replace the sponge cup used at bank and office counters. The wet material being pressed is dampened as required by a patent attachment.

MR. NERLICH IN EUROPE.

Mr. H. Nerlich, jr., who left in October for Europe, has visited already the English and French markets, and is now spending the time in the principal German manufacturing places, selecting samples for import goods and purchasing stock for next year's trade.

NEW LINES AT NELSON'S.

Amongst the many lines shown by H. A. Nelson & Sons, of Montreal and Toronto, are new issues in cups and saucers, plates,



H. A. Nelson & Sons. Cup and Saucer, retail at 15c.

and rose bowls. A fine line is of cut glass table appointments with silver plated tops, in salt and pepper shakers and mustard pots. The salt and pepper shakers retail at 25c., and the mustards at 50c. Their line of iron toys is again complete, a large shipment having just arrived. For the Christmas trade a line of toy boats has been imported at prices from 40c. to \$4.50 per dozen. They present a very trim appearance, and will appeal to the eye of every boy who sees them. To the counter trade, the latest thing is a 1c. kitchen set at \$1 per gross which could really be sold at 5c. each. Messrs. H. A. Nelson & Sons have this year controlled a line of rubber toys which embrace an entirely new range of patterns. Rubber rattles at 80 and 90c. per doz. are still selling in large quantities. Rubber figures at \$2.10 a doz. find a very



H. A. Nelson & Sons. Kitchen Set.