

PUBLISHER'S DESK

Well Worth It

A book well worth the attention of all our readers is the "Farmers' Cyclopedia of Agriculture." All interested should consult the advertisement appearing in this issue.

"Stock Pointers"

The Beaver Manufacturing Co., Galt, Ont., manufacturers of Herbageum, have issued a valuable book entitled "Stock Pointers" that gives a lot of practical hints for stockmen. The main object of the book is to explain the use of pure aromatics in stock feeding. There are a number of good illustrations of stock, several leading prize winning animals being among the number. It will pay to send for this book.

Make Money at Home

In these days of high prices for necessities, anything which can increase the family income is welcome. By means of a recent invention known as Gearhart's Family Knitter, good money can be made easily and pleasantly at home by knitting socks, stockings, mittens, ladies' vests, etc., for the trade. The machine is very simple and the work is so easy and enjoyable that even the children take great delight in running the knitter.

The quality of work that Gearhart's Family Knitter will turn out is so superior in both appearance and wearing quality to that of any knitting factory, that dealers will readily buy your goods at a good profit. If you or your family want to make good money during your spare time, don't hesitate, but at right down and write now for our prospectus which will tell you all about our plan.

To prove to you what fine work this machine will do, we send samples of the work to every inquirer. J. E. Gearhart & Son, Clearfield, Pa.

Thirty Millions for Flour

Since Canada spends thirty millions a year for flour, and makes the best in the world, it would seem as if every Canadian family could and would have this flour.

The Prince of Wales selected it for the Royal household and hence its name.

No flour ever became popular so rapidly.

It does everything to the way it is made.

The best mills in the Empire grind it again and again to make it fine enough.

Process after process is applied and finally electricity to make it pure enough.

Electricity is a new idea in flour making.

It makes flour whiter, sweeter, purer and more nutritious.

This process is controlled in Canada by the Ogilvie Flour Mills Co., Limited, and used exclusively in making Royal Household flour, which has captured Great Britain, the Netherlands, Scandinavia, Finland, South Africa, Gibraltar, the West Indies, Newfoundland and even far off Fiji and Australasia, and Canada from coast to coast.

The best grocers certify to their customers that no flour is the equal of Royal Household for either bread or pastry.

The Ogilvie Mills at Montreal and Winnipeg, and its mill being built at Fort William are taxed to their utmost to produce the famous flour fast enough, and yet their capacity is more than double that of any other flour concern in Canada.

Gourlay, Winter & Leeming,

188 YONGE STREET, TORONTO

Good Pianos

PRICES LOWER THAN EVER

Not pianos of doubtful quality, but first-class pianos that we are offering at much lower prices than they could otherwise be bought for.

It is the essence of economy without an element of risk.

You are absolutely sure of a reliable piano and extra value for your money. You cannot do better than that under any circumstances, and in buying one you take no chance, for we guarantee it as fully and as confidently as the most expensive piano in our warehouses.

TERMS OF SALE

1. We guarantee every piano, and agree to pay the return freight if not satisfactory.
2. A discount of 10 per cent. off these prices for cash.
3. A handsome stool accompanies each piano.
4. Every instrument safely packed without extra charge.

TERMS OF PAYMENT

Pianos under \$250—\$10 cash and \$6.00 per month.

Pianos over \$250—\$15 cash and \$7.00 per month.

Pianos over \$400—\$25 cash and \$10.00 per month.

If monthly payments are not convenient, please state what method you prefer—quarterly, half-yearly, or at certain fixed dates. We wish to know what terms will suit you.

DOMINION—7 octave, walnut, English cottage model, upright piano, by the Dominion Co., Howarthville. A modern piano, used less than a year, with all improvements, three pedals, mandolin attachment, etc. Regular price, \$250. Reduced to..... **\$189**

MENDELSSOHN—7 octave, cottage style piano, by the Mendelssohn Piano Co., in handsome walnut case, with full swing music desk. This is a favorite piano with students, being of excellent tone, best repeating action, and in every way modern and attract ive. Used only four months. Regular price, \$275. Reduced to..... **\$186**

GERHARD HEINTZMAN—Handsome upright piano, 7½ octave, by The Gerhard Heintzman Co., in rosewood case, with full swing front, solid panels, with hand carving in relief. This piano is in excellent condition, the action and interior being just like new. Height, 4 feet 3 inches. Original price, \$300. Reduced to..... **\$264**

HARDMAN-HARRINGTON—7½ octave, upright Grand piano, in handsome walnut case, with full length polished panel, surmounted by hand carving. This piano is one of the last of an order of 30 pianos made specially for us by this company. Since placing the order, styles have changed, and though \$300 is the regular cash price, we now offer it for..... **\$260**

EMERSON—7½ octave, upright piano, by the Emerson Piano Co., Boston. One of the finest pianos made by this celebrated company, handsome burr walnut case, Boston fall board and full swing front, hand-carved, best American action, full overstring scale, etc. A very fine piano, could not be told from new. Original price, \$425. Reduced to..... **\$380**

FISCHER—7½ octave, Cabinet Grand piano, by J. & C. Fischer, New York, in handsome dark burr walnut case. One of the finest styles made by this well-known company, with center swing music desk, hand-carved, in excellent order, and is just like new. Best American action, three pedals, full overstring scale, etc. Height, 4 feet 10 inches. Original price, \$500. Reduced to..... **\$465**

GERHARD HEINTZMAN—7½ octave Cabinet Grand, Gerhard-Heintzman piano, in richly-figured mahogany case. This is one of our concert pianos, chosen for this purpose because of its beauty of tone. The piano is entirely modern, having left the factory only a few months, and is one of the hand-carved pianos made by this company. Original price, \$450. Reduced to..... **\$416**

GERHARD HEINTZMAN—7½ octave, full sized Cabinet Grand piano, by The Gerhard-Heintzman Co.; handsome Colonial design of case in burr walnut. This style has been discontinued because of change in style, but is a perfect instrument in tone and appearance. Regularly, \$500. Reduced to..... **\$416**

KNABE—7½ octave, upright piano, by Wm. Knabe & Co., Baltimore, in rich mahogany case with full length panel. Boston fall board, up-to-date trich and pinners, etc. This Knabe piano could hardly be called a used piano, not recent changes in case designs force us to call this an old style (but a handsome one), and to facilitate warehouse handling we have marked it as a used instrument. The regular price is \$300. We offer it now for..... **\$445**

Gourlay, Winter & Leeming,

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