



Men's Furnishings.

THERE may yet be a number of warm Summer weeks before the Fall trade will actually begin, but travelers with Fall goods have been busy lately, and active men's furnishers have received a good part of their Fall stocks. This month and the first part of September should see the merchants get rid of their Summer stock,

though, in men's wear, a number of articles that are selling well now will continue to move freely during the Fall.

The most salable things in neckwear are the batwing and flowing end ties. The latter are in many different patterns, but in each there is a fancy border across the ends. The batwings will be worn all through the Fall. The popular colors are blue and grey, the greys are very pretty and are having a good sale. In blues, the navy polka dots sell better than anything else.

The new high-band turned down collar is having a good sale. This is made for both sexes, and is popular with both. City furnishers say the demand shows no signs of lessening, and these collars will be worn through Fall and Winter. They are made in high, medium and low sizes.

Colored shirts may be expected to sell through the Fall fairly well, also, though they are having their best run now. The blue stripe is in greater demand than the others, though all colored shirts are selling well.

Leather goods (those who deal in them say), principally belts and valises, are going rapidly. The season of traveling should see every window have at least one or two samples of goods in this line. Traveling rugs, too, are being sold in good numbers. They look well in a window, when done up with carrying straps, thus showing both articles at once.

Seen in Dealers' Windows.

Double-sole cotton hose, 25c. Single-sole cotton hose, 2 for 25c. Black cashmere socks, 3 for \$1. New English stand-up collars, 2 for 25c. High standing lay down collars, 3 for 50c. Special balbriggan undershirts, 25c. Double-threaded balbriggan undershirts, 50c. Fish-net undershirts, 25c. Colored negligee shirts, stiff collar, 50c. Colored negligee shirts, silk front, stiff collar, \$1. Unlaundered white shirts, 40c. Duck trousers, \$1. String and batwing ties, 3 for 25c. Suspenders, narrow, 25c. Four in-hand, flowing end ties, 2 for 25c.

The Neckwear Outlook.

As intimated above, the best selling neckwear, according to city dealers, includes flowing ends and batwing ties. I spoke also to a high authority in this trade, because it is so important for dealers to know what is correct. He stated that, in shapes, flowing ends led, while the recent hot spell had revived the kerchief tie. Bows, especially the batwing, are coming to the front.

In colors, blues, all shades, sell well, and this includes purple blues. There are strong indications that red will be in favor for Fall trade.

In patterns, spaced figures large and small are correct, although stripes show as yet no sign of losing their popularity. In fact, there is a greater demand than ever. All figures should be brought out with a great deal of white. A great many of them are solid white figures on a plain ground in satin of different shades of blue black or dark green. In stripes, also, whites are used largely on dark ground.

New York Ideas.

The other day I saw Mr. G. W. Nixon, an up-to-date Toronto dealer in men's furnishings, who had just returned from New York. In conversation as to the men's furnishing business in the American metropolis, Mr. Nixon remarked that about the only thing he saw worn in neckwear was the batwing tie. "The flowing-end ties have not begun to sell there yet, but batwings, mostly in bright colors and in either silk or cotton, are worn by all. These are in plain ends and fancy—that is, the ends are shaped something like a violin, but with a square end, so that when tied together it makes a well-shaped bow. In collars, the high turn-down is worn altogether. The most popular shape in this collar is that where the turned-over parts meet at the top. Hosiery is worn in the 'loudest' colors they can get, and so are shirts. Large stripes running vertically are altogether worn in shirts; there are no cross stripes whatever this season. They have a new thing in white and colored shirts, with pleated pique fronts and pique cuffs, which are worn a great deal."

Mr. Nixon noticed that bright colors prevailed in everything, but did not think they would become popular here for some time, if at all.

The Well-dressed Man.

A well-posted fashion authority in New York, writes: "It really seems as if the looms have stopped their work as Dame Fashion sits dozing at the wheel, so little new is there in the styles of clothing and haberdashery. And yet I must still sing