



news release

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WILSON AND BEATTY SUPPORT INCREASED CO-OPERATION IN TELECOMMUNICATIONS

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, and the Honourable Perrin Beatty, Minister of Communications, announced today that 14 Canadian companies will participate in the Second Americas International Telecommunications Exhibition and Special Session of the World Telecommunication Forum in Mexico, April 6-11, 1992.

As part of this trade initiative, Mr. Beatty and Mexico's Communications Minister, Mr. Andrés Caso Lombardo, will sign a Memorandum of Understanding between Canada and Mexico on telecommunications tomorrow in Mexico. The agreement will create a new framework for co-operation between the two nations in the field of telecommunications.

"There is a rich market in Mexico and Latin America for telecommunications technology. This exhibit is the first of eight sectoral trade promotional activities External Affairs and International Trade Canada (EAITC) will be undertaking in the region in 1992/93," Mr. Wilson said.

EAITC, Communications Canada and 14 of Canada's leading telecommunications technology suppliers will take part in the show, sponsored by the International Telecommunications Union (ITU). "The agreement we are signing sets a positive and creative precedent for our future work together. It also helps to promote dialogue and co-operation, bilaterally and in multinational forums," Mr. Beatty said.

Canadian firms will meet with over 1,500 delegates from Latin America. "Canadians are already recognized as suppliers of the highest quality equipment and services in this sector and should profit significantly from changes to telecommunications policy in the region," the Minister said.