

## Sweden's Kanalflakt builds

# \$6-million North American manufacturing base in New Brunswick

**C**iting excellent labour skills and a welcoming attitude by provincial and federal governments, Kanalflakt Ltd. AB of Sweden has selected Bouctouche, New Brunswick, as the site of a \$6-million manufacturing plant.

President Gerald Engstrom said the Bouctouche plant will be Kanalflakt's production base from which it hopes to expand its share of the North American market.

The parent company in Sweden manufactures industrial ventilation and heating systems. The output of its new plant will include heat exchangers, fans and air curtains.

Commenting on the company's decision to locate in Canada,

Engstrom said: "a high-calibre workforce, the availability of facilities and responsive government were all factors in our decision to come here.

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As a first step in establishing its North American beach-head, Kanalflakt AB purchased a controlling interest in Environment Air Ltd. in nearby Cocagne, New Brunswick, which had employed 30 people. Kanalflakt will combine



the two operations in the Bouctouche facility. This will result in an immediate gain of 130 full-time manufacturing jobs, increasing to 160 in the near future.

The consolidated operation is housed in a 135,000-square foot building which Kanalflakt purchased, upgraded and renovated at a cost of \$1 million. The company has installed \$3 million worth of new production equipment.

The federal government's Atlantic Canada Opportunities Agency, which promotes investment in the region, is providing a \$1-million repayable loan for the upgrading of the building. ♦



## QUINTILES ESTABLISHES \$25-MILLION CENTRE IN MONTREAL

**Q**uintiles Transnational Corporation, a U.S.-headquartered firm with global scope in the contract pharmaceutical services industry, has chosen Montreal as the site of a \$25-million research and data processing centre. The company expects that the centre will eventually employ about 200 people, compiling and analyzing clinical research data from Canada and the United States.

"Our decision to expand in Canada was driven by the growth of multinational clinical research studies in this country," said Marc Rivière, Executive Director, Quintiles Canada. "This has resulted in an increased demand for monitoring of Canadian clinical research sites involved in these studies. We selected Montreal because of its established

pharmaceutical expertise, its educated workforce, and its outstanding universities. We're pleased to be expanding our operations in an area where business, government and academic groups are working together to promote the development of pharmaceutical sector industries."

Quintiles Transnational Corporation is a leading provider of full-service contract research, sales and marketing services to the worldwide pharmaceutical, biotechnology and medical devices industries. Quintiles also provides services in healthcare policy consulting, and disease and health information management, to the health care industry. The company is headquartered near Research Triangle Park, North Carolina, and has about 7,400 employees in more than 60 operating units located in 22 countries. ♦