

Canadian Representation in the USA

In addition to the Embassy in Washington, Canada has fourteen consular posts in the USA in Atlanta, Boston, Buffalo, Chicago, Cleveland, Dallas, Detroit, Los Angeles, Minneapolis, New Orleans, New York, Philadelphia, San Francisco and Seattle. Consulates represent Canada in their territories and implement general relations, trade, immigration, tourism, consular, information and cultural programs. Several Canadian provinces, British Columbia, Alberta, Ontario, Quebec and Nova Scotia, maintain non-diplomatic offices in the USA.

Trade and Investment

In 1980 the value of Canadian exports to the USA was over Cdn \$46 billion, that is, more than two-thirds of total Canadian exports. Canadian imports from the USA were over Cdn \$48 billion or about 20 per cent of all U.S. exports. The USA sells almost as much to Canada as to the entire European Community and about twice as much as to Japan, its next largest single trading partner. With two-way trade and economic relationship on this scale, commercial and financial policies in one country can have a disproportionate effect on the other.

Implementation of the Multilateral Trade Negotiations will have a significant and beneficial effect on bilateral trade relations. It is estimated that over 90% of Canadian exports will enter the USA at tariffs of 5% or less and almost 80% will be duty-free. The agreements reached on non-tariff measures such as subsidies, countervailing duties, and product standards should make market access between Canada and the USA more secure. The strengthened procedures for settlement of disputes in the General Agreement on Tariffs and Trade should provide a means to resist protectionist pressures. However, the proliferation of U.S. federal and state "Buy America" legislation and the percentage of government contracts set aside for small business have been a source of concern to Canada as they increasingly restrict our access to the U.S. market.

Canada and the USA enjoy free trade in automobiles under the Auto Pact signed in 1965. However, this sector currently presents particular problems for