

COKE DANDRUFF CURE

The only American Hair Preparation admitted
to the Paris Exposition.

THE ONLY ABSOLUTE DANDRUFF CURE KNOWN

Extensively advertised. Easy to sell.
Sold under a guarantee to cure Dandruff or money refunded.
Write for free booklet.

Canadian Depot:
Lyman Brothers & Co., Limited
Toronto

A. R. BREMER CO.
15 to 21 LaSalle Street
CHICAGO

An Excellent Article and a Good Seller.

From now until the spring, druggists will have a greater and more steady demand for a stock and poultry food than for almost any other single line handled. There is no article sold that requires more extreme care in its selection than this does. If a meritorious food is offered the good-will of customers is gained, while custom is lost and ill-will earned quite as readily if an article is offered that will in all probability cause the loss of or injury to valuable animals or poultry. Nothing encourages the respect and good feeling toward a storekeeper so thoroughly as to help a customer when in trouble with sick or unprofitable live stock. In this connection we are glad to call the special attention of druggists throughout the country to the immense success attained by Pratts Food, which we believe to be the only true and tried regulator for poultry and cattle that is sold throughout the civilized world. It is distinctly a high-grade preparation of tried worth, and the large and rapidly-growing trade in Canada is ample evidence that Pratts Food is meeting with the success in this country that their merit justifies.

1797-1900.

We call the attention of our readers to the advertisement of Messrs. Howards & Sons, the well-known manufacturers of quinine and full lines of chemicals. This firm has been deservedly awarded the Grand Prix at the Paris Exhibition, 1900, and also are the recipients of one gold, one silver and three bronze medals for their exhibits. Chemists who want a guarantee of purity and reliability invariably look for the "Howards" brand, these goods having maintained an enviable reputation for over a century.

The Todd Remedy Co., Limited.

To THE TRADE,—In addressing this letter to you, our prime object is to direct your special attention to the system of Trade Coupons which we have adopted in connection with the sale of our goods.

We have frequently been asked by the "trade" to devise some means whereby they could handle our goods and demand full price for them, and not be compelled to follow the "cutters" and sell without a profit. We believe we have perfected such a plan, that if properly followed out by the "trade" will not only give every dealer his full profit, but will also satisfy the purchasing public.

The coupons we propose using range in value from five cents to fifty cents, which we believe will be sufficient inducement to the suffering public to continue the use of these medicines until permanent results be obtained. We guarantee one coupon in every package of our goods, and the greater number shall contain a coupon of sufficient value to induce a second purchase of our goods. Of course we cannot guarantee that one dealer shall receive any special size coupon, each having to take his chance should he buy in quantities smaller than gross lots.

These coupons, of course, shall only be of value to the purchaser on again buying "Fema Cura" or "Kidney Cura," as they are simply Rebate Coupons, and we trust you will decline to honor them should they be presented to you in payment upon any other purchase. We believe that if the trade give us their support in this matter we will be able to assist them materially in securing living profits upon our goods, and at the same time give the public the benefit of these rebates.

We ask that you honor our coupons at their face value, whenever presented in payment of another purchase of our goods, and we in turn will promptly honor them in the same manner through your wholesale, or from us direct. If you do not understand the nature of the above, kindly address us personally, and we will be pleased to explain more fully.

THE TODD REMEDY CO., LTD Toronto.

THE DRUGGISTS' EXCHANGE IS CONDUCTED for the convenience and protection of druggists who wish to sell or buy a drug business. A letter with a stamp for reply will give you full particulars of how we have conducted this business for the past five years. Address, W. E. HAMILL, M.D., 88 Yonge Street, Toronto.

AN ACTIVE CANADIAN DRUGGIST OF LARGE city and country experience wishes to invest a small capital as manager or joint manager of a drug business where he could obtain employment and moderate remuneration for his services. CHEMIST, 31 Victoria Avenue, WINDSOR, ONT.

SITUATION WANTED

GRADUATE OF ONTARIO AND PHILADELPHIA wishes position as Assistant. Exceptional references. Total abstainer. Eighteen years' experience. Address, "F. B. CASARA, care of CANADIAN DRUGGIST, Toronto."

FOR SALE

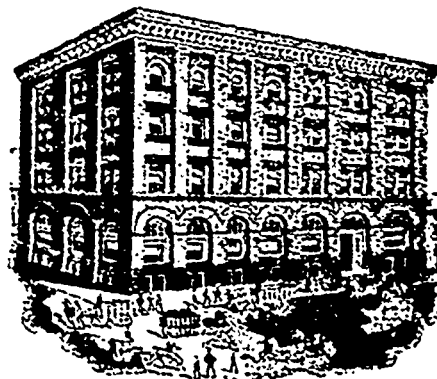
GOOD paying drug business in one of the best towns in Ontario, excellent stand, well established, good prescription trade, no cutting. First-class opportunity for a young man with some capital. Full particulars as to stock, price, amount of sales, etc., on application to W. E. HAMILL, M.D., 88 Yonge Street, Toronto.

Advertise in East Africa

Manufacturers of proprietary medicines wishing to advertise by circulars (house-to-house system) and show cards in British East Africa, apply to—

EASTERN ADVERTISING AGENCY,
MOMBASA, EAST AFRICA.

Excellent Field for Sale of
Patent Medicines.



The Bole Drug Co.,

WHOLESALE DRUGGISTS,
WINNIPEG, MANITOBA.

We carry a full range of Drugs, Sundries, and Patent Medicines, and can quote to the trade between Port Arthur and the West again any other house in Canada. CORRESPONDENCE SOLICITED.