

not make as much as they would if they could buy as usual.

The fact that the cutter cannot get the goods, and that thus the price is protected, cuts no figure whatever with the objectors. It is selfishness, pure, simple and unadulterated, which dictates the action of the few retailers who oppose the effort to sustain prices. Not only that, but we think it a very short-sighted policy. Where is the profit in buying goods at a discount of 5 per cent., if they have to be sold at 20 to 30 per cent. less than the regular price? We cannot see it, but still there are some who believe such a condition of things would be beneficial, but they will hardly succeed in convincing the majority that this view is the correct one.

HAVE YOU RESPONDED TO CIRCULAR No. 4?

This circular has been in the hands of Ontario druggists for over a month and still there are those among them who have neglected to respond to it, when all that is required is a simple "yes" or "no," and a signature. Final action in all probability will be taken at the February meeting of the council on matters being dealt with by this committee, and what that action will be is for the druggists themselves to say. In order that the subject may be understood Mr. Hargreaves has supplemented the circular by a letter which will be found elsewhere in the JOURNAL. Turn to that letter and read it carefully. Nothing need be added by us further than another admonition to return the post card which accompanied the circular with your answer and signature attached as a guide to the committee in arriving at a decision.

THE NATIONAL ASSOCIATION OF RETAIL DRUGGISTS.

Complete detailed reports which come to us of the St. Louis meeting of American retail druggists are of the most encouraging nature. It is but natural that those of us who were actively engaged in our own Ontario Society of Retail Druggists should watch with interest the development of a similar movement in the neighboring country. Some conditions of the American organization are indicative of a measure of success which our organization never attained. The essential feature of the N. A. R. D. is that it was an association of delegates, and not a mass meeting such as that to which the O. S. R. D. owed its existence. This condition secured a deliberate and business-like procedure. The assembly took time and gave thought to the difficulties likely to be met with and the best means for overcoming the same. Undue haste was characteristic of the launching of our society and altogether too

much was expected of it in an unreasonably short space of time.

It is interesting to note that the plan suggested by the Ontario Society for attaining the object desired is identical with that which received the endorsement of the American association.

First: a thorough and cordial agreement between retailer and jobber, with a distinct understanding that through the latter and him alone shall the former secure his supplies.

Second: the abolition of price scaling to fortunate buyers, a schedule of uniform prices to be maintained to the retailer irrespective of quantities purchased.

The important consideration then is, will the proprietors join in bringing about this much desired condition? The nature of the answer to this question depends entirely upon the action of the retailer. If he is wiser and more loyal to his own interests to the south of the international line than those north of it proved themselves to be, then the answer will be in the affirmative, if otherwise then negative.

INTERNATIONAL PHARMACEUTICAL CONGRESS OF 1900.

French pharmacists have appointed the officers and drawn up the programme of the Congress which it is intended will be held in Paris during the Exposition. The following are the officers: President, M. Planchon; Vice-presidents, M. Petit, of Paris, and Prof. Ed. Dupuy, of Toulouse; general secretary, M. Bourquelor; assistant secretaries, Mm. Viand and Desvignes; treasurer, M. Labelonye; assistant treasurer, M. Leroy.

The committee of organization will be composed of the professors of the Paris School of Pharmacy, delegates named by the provincial schools, delegates of the naval and military pharmacists, the chief dispensers of the hospitals of Paris, and of the department of the Seine, the pharmacist members of the Codex Commission, the officers of the Société de Pharmacie, the officers of the Association Générale of the Société de Prévoyance.

The Congress will be divided into the following sections: 1st, Professional interests; 2nd, galenical pharmacy; 3rd, chemical pharmacy; 4th, Materia Medica (pharmacognosy.)

LYMAN BROS. & CO.

After perusing this company's advertisement on page 247 and securing the information contained in it, turn to the outside cover of the Journal for their Christmas and New Year greeting to their many friends and patrons.