

## FORD RAILWAY SCRAPS MANY OLD CUSTOMS

Numbers Trains Irrespec-  
tive of Directions So Pub-  
lic Can Understand.

QUICK FREIGHT SERVICE  
through "Check-Up" Policy  
Insures Prompt Handling  
of All Shipments.

Henry Ford's railroad, the De-  
troit, Toledo & Ironton, is satis-  
fying the public and its employ-  
ees, and making money. This is the  
second article of the story of its  
success.

BY JOHN W. RAPER.  
The new Henry Ford's railroad,  
which is to be the London Ad-  
vertiser's—there is no secret about the  
way Henry Ford accomplishes things  
the Detroit, Toledo & Ironton Rail-  
road. The answer is, common sense  
and work.

To begin with, Ford has scrapped  
the ancient railroad traditions,  
customs and precedents he has en-  
countered. The surest and easiest  
way to get in bad in his company is  
to say to a man, "We used to do it  
this way," or "When I was on the So-  
nd-so railroad we did this." They  
don't want that kind of a man on the  
D. T. & I.

Ford made out his own passenger  
schedule when he took the reins.  
"The train that starts first on a  
road ought to be No. 1," he said.  
The Baltimore accommodation starts  
in the morning, so, instead of  
calling it No. 2 as it has always been  
called, we'll call it No. 1."

Renumbers Trains.  
"Oh, no," said an old railroad man.  
That can't be done."

"Why not?" asked Ford.  
"Because," explained the railroad  
man, "The Baltimore accommodation  
goes to Springfield. It's a north  
bound train and in this country north  
and east bound trains have even num-  
bers and south and west bound have  
odd numbers."

"Do you suppose," asked Ford,  
"that giving this train an odd num-  
ber would prevent it from arriving in  
Springfield?"

The railroad man thought it would  
hardly be that bad.  
"All right, then, we'll call it No. 1,"  
said Ford.

The D. T. & I. employees have  
caught that spirit and are eager to  
upset tradition wherever they find it,  
especially where it is an obstacle.

The D. T. & I. gives service on its  
own lines simply by moving cars.  
That's all there is to the mystery.

"A freight car brings in no revenue  
when it is standing still," said Super-  
intendent W. H. Kinney. "The car  
may stop, but the interest on the in-  
vestment keeps running. It has to be  
moving to be of real value to a com-  
pany. We don't use yards and sidings  
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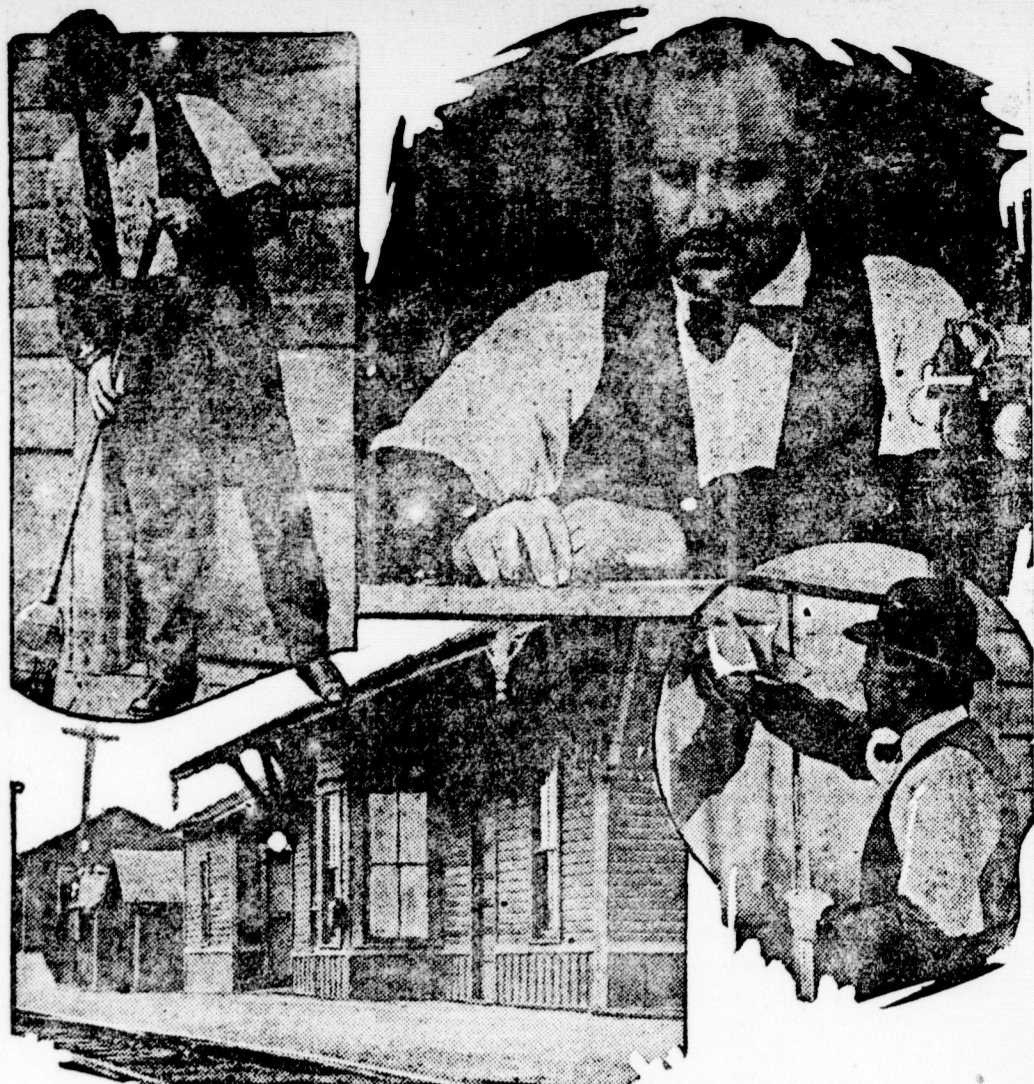
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## MEET THIS STATION AGENT, NEW FORD MODEL! STRIKES SNAG IN WELLAND PROBE



THE station agent, Henry Ford model, is something new in railroading. He combines several men's jobs—like a payee, he's everything from telegrapher to janitor. This one was snapped on the job—which is several jobs—at Napoleon. This efficiency explains why the employees of the D. T. & I. are better paid than those on other roads, while the line makes money and reduces rates.

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## Judge Declares Commission Covers Only Set of Charges.

WELLAND, Ont., Nov. 9.—At the  
opening of the investigation today into  
charges laid by former Chief of Police  
George Laing against Police Magistrate  
Goodwin, License Inspector Putnam and  
Police Officers Goss, Wilmut, Creasy  
and Angle of the Welland police force,  
counsel for the complainant met with  
a snag. For the first time it became  
public knowledge that Laing had filed  
two declarations, one on Aug. 2, and  
the other three days later.

Judge Campbell of St. Catharines de-  
clared his commission only covered the  
charges laid on Aug. 6. These refer  
only to the magistrate and Putnam.  
Laing testified that he could not get  
a warrant to search the Goodwin  
Block, owned by the magistrate, and  
suspected of being a gambling place.  
He alleged that Goodwin had declared  
that there must be proof of a rake-off  
before anything could be done.

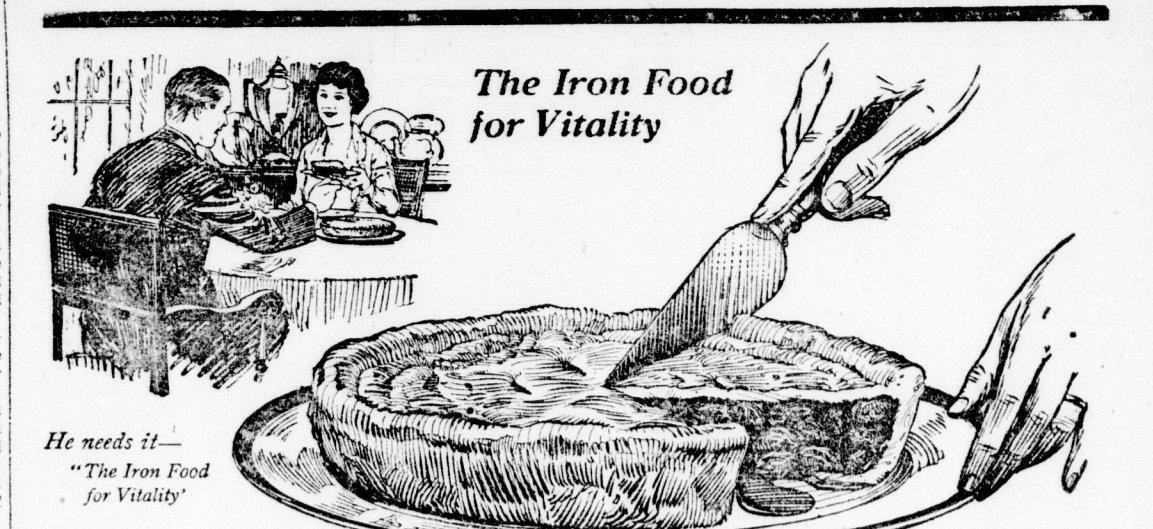
The ex-chief also stated he had given  
Goodwin six bottles of Three Star  
brandy which had been confiscated.  
A further allegation is that the offi-  
cers had taken bribes which were all  
pooled. It transpired that six weeks

after the charges were laid Laing sent  
Goodwin an invitation to play a social  
visit to him at the Ontario Hospital.  
Hamilton, stating "that it might bene-  
fit you to do so."

Laing this morning swore he had no

motive in writing the letter. There  
was no idea of blackmail, but a visit  
might have proved beneficial to the  
magistrate, in view of the fact that  
he might at a future date commit  
some one to that institution.

The investigation is proceeding and  
is liable to last for days. R. Bracke-  
r, K.C., M.L.A., Chatham, is defending  
those implicated in charges, while Wil-  
liam German, K.C., is appearing for  
Laing and city council.



## Iron and Energy

—give them to your husband in a pie that  
he'll crave because of its luscious flavor

THE man for whom you choose  
the food, madam, depends  
largely on you to keep him fit for  
the modern business grind.

He needs foods that give him  
luscious flavor to enjoy, and energy  
and iron to refresh and vitalize  
him.

Raisin pie is prime food in both  
respects.

Raisins are rich in iron. Men need  
but a small bit of iron daily, yet that  
need is vital. Raisins furnish 1,560  
calories of energizing nutriment per  
pound—in practically pre-digested  
form.

So this pie is ideal dessert for the  
hard-worked, tired man at night.

Make according to the recipe  
shown here. You don't know *real*  
raisin pie, nor does he, until you've  
tried this kind. You'll serve it at  
least once a week at his request.  
You'll please him and improve him,  
and you'll enjoy the pie yourself.

Delicious raisin pie and raisin  
bread are sold by bake shops and  
groceries everywhere. Buy of them  
to save baking at home.

*Real* raisin pie is made with *lots*  
of raisins. Insist on it. First-class  
bakers do not stint.

## SUN-MAID RAISINS

Use Sun-Maid Raisins, made from  
California's finest table grapes—  
American raisins, processed and  
packed immaculately in a great  
modern California plant.

Seeded (seeds removed); Seed-

less (grown without seeds); Clus-  
ters (on the stem). Also a fine,  
ever-ready dessert.

Raisins are cheaper by 30 per  
cent than formerly—see that you  
get plenty in your foods.

## Free We'll send 100

Recipes in a *free* book to any-  
one who mails coupon. Also  
new booklet "Eating Raisins  
for Health and Beauty."

CALIFORNIA ASSOCIATED  
RAISIN CO.

Membership 15,000 Growers  
Dept. P-349-25, Fresno, Calif.

## Cut This Out and Send It

California Associated Raisin Co.

Dept. P-349-25, Fresno, Calif.

Please send me copy of your free book

"Sun-Maid Recipes" and new book "Eating

Raisins for Health and Beauty."

Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

**32 RED TAGS**  
Added to Our  
LIST OF BARGAINS

# Red Tag Sale

Our Prices Are Right! They Make a Dollar-bill Feel Proud of Its Powers! All Bargains Remain the Same Throughout the Sale!

COME IN AND BE CONVINCED!

<b>Comforters</b> Many well-filled chintz and sateen covered comforters. Sizes 60x72 and 72x72. Priced at <b>\$2.49, \$2.95, \$3.35, \$3.50</b> Chapman's.	<b>Pure Linen Toweling</b> An extra heavy weight. Just imported from Belfast, Ireland. A real buy. A yard, <b>29c</b> Chapman's.	<b>Comforter Chintz</b> A splendid range of patterns. Imported, full 36 inches wide. About 28 different designs. A real buy. A yard <b>29c</b> Chapman's.	<b>Comforter Batts</b> Pure White Batts. Half-pound size at .....17c One-pound size at .....29c Two-pound size at .....85c Three-pound size .....\$1.19 Chapman's.	<b>BLANKETS</b> COTTON FLANNELETTE Very best quality, 12-4, extra large size, <b>\$2.55</b> 11-4, large size, <b>\$2.50</b> Chapman's.	<b>BLANKETS</b> UNION BLANKETS Good size, 68x86, white with blue or pink borders, good weight. Red Tag price, pair <b>\$6.50</b> Chapman's.	<b>BLANKETS</b> ALL PURE WOOL Large size, 72x85, wonderful value, a cold weather snap. Red Tag price, <b>\$8.75</b> PAIR. Chapman's.	<b>BLANKETS</b> ALL PURE WOOL A Hudson Bay blanket, in red only, 68x86, weight 8 pounds. <b>\$13.75</b> PAIR. Chapman's.
<b>HOSE</b> 50 dozen Ladies' Cashmere and Heather Mixture Hose, for winter wear. Also a heavy line with natural feet. All sizes, pair <b>49c</b> Chapman's.	<b>LADIES' CASHMERE HOSE</b> In black and brown, <b>25c</b> MEN'S ALL-WOOL CASHMERE HOSE, black and brown. All sizes. Regular 75c, for <b>49c</b> Chapman's.	<b>Cashmere Hose</b> 35 dozen Ladies' Cashmere Hose, all wool, all sizes, and heather mixture. Be on time for these values, <b>89c</b> Chapman's.	<b>SCHOOL HOSE</b> 30 dozen Children's 1-1 Rib School Hose, in black and brown. Extra special value. All sizes. Pair <b>25c</b> Chapman's.	<b>LADIES' ALL-WOOL SCARFS</b> 2 1/2 yard long, 27 inches wide, in blue, grey, <b>\$2.75</b> CHILDREN'S ALL-WOOL CAP AND SCARF SETS Many good colors. <b>\$2.39</b> Chapman's.	<b>BOYS' PLUSH TAMS AND GIRLS' PLUSH HATS,</b> <b>\$1.98</b> GIRLS' LEATHERETTE HATS, with fancy wool braiding, in red and black, <b>\$1.49</b> Chapman's.	<b>SATIN RIBBON</b> 250 yards of satin ribbon, 3 and 4 inches wide, suitable for bouffant caps, in black, white, rose, yellow, pink and blue. Regular 50c yard, for <b>29c</b> Chapman's.	<b>LADIES' ALL-WOOL KNITTED GLOVES</b> Black, grey and white, all sizes, <b>98c</b> CHILDREN'S AND MISSES' BRUSHED GLOVES Pure wool, white, all sizes. Half price, per pair <b>50c</b> Chapman's.
<b>CORSETS</b> for the full figure, double steel fitting, low, medium and high bust, reinforced front. Made of English coutil, <b>\$3.98</b> Chapman's.	<b>Hygeian Waist</b> Misses' Hygeian Waists, washable, hose supports attached. <b>\$1.00, \$1.50</b> Children's Hygeian Waists, <b>59c, 79c</b> Chapman's.	<b>SLEEPERS</b> Children's Striped Flannelette Sleepers, Sizes 1 to 4 years, good weights and quality, <b>98c</b> Chapman's.	<b>COMBINATIONS</b> Ladies' Combinations, in natural rib, with long sleeve, ankle length, high neck, at <b>\$3.00</b> Chapman's.	<b>COMBINATIONS</b> Ladies' Combinations in cream wool mixtures, with V-neck, sleeveless, long and short sleeves. Price, <b>\$3.50, \$4, \$5</b> PAIR. Chapman's.	<b>Boys' Wool Jerseys</b> Manufacturers' clearing lot boys' wool sweaters, roll collar or shoulder button, assorted colors. Wonderful value, 5-14 years. <b>\$1.50</b> Chapman's.	<b>CORSETS</b> A corset for the average figure, medium, high and low bust, four hose supports. Special value, <b>\$1.69</b> Chapman's.	<b>KIMONOS</b> Just arrived, a line of Japanese silk-padded Kimonos, in Copenhagen, rose and black and cardinal. <b>\$11.75</b> Chapman's.
<b>SILKS</b> Pure Silk Pongee, in the natural shade only, fine even weave. Absolutely first quality. Red Tag price <b>75c</b> Chapman's.	<b>DRESS GOODS</b> Pure Wool Serge, in navy, black, green and burgundy, good weight, strong and service						