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CIGARETTES STANDARD OF THE WORLD

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GOOD SPRING PROSPECTS.

The prospect is that the spring of this year will be one of the best for seed-
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some time. The superabundance of snow which is characterizing the winter may delay this work a little, but the splendid reserves of moisture which the melting of the snow will leave should give all the higher and lighter parts of the wheat country a decided advantage over ordinary years.

If the snow should melt suddenly when spring comes, there will be floods in the river valleys, and farmers in the low-lying parts will do well to prepare for this, but as soon as the freshets have subsided there will be good seeding conditions in all the valley parts. We look for a large increase in acreage this year.—"Market Record," Winnipeg.

MUST HAVE CANADIAN AGENTS.

One error in the campaign work of British firms to which the Monetary Times would draw attention, is that too frequently have they imagined that their New York agent can deal with Canada. The sooner the up-to-date firms recognize that Canada is, and must be reckoned as a separate country, the better for all interested. The general rule has been in the past, to say: "Oh, let the Canadian business be done through our New York or Boston agency." It is seen now what opportunities have been lost in the past. British firms are establishing agencies in the great Canadian cities, which is far from being unwise, foolish, or short-sighted. There are numerous firms in Lancashire who do no business with Canada, simply because they have no recognized up-to-date Canadian agency.

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