

GRESHAM

Life Assurance Society, Limited

Founded 1848

Funds : FIFTY MILLION DOLLARS.

**Applications are wanted
for Agencies. Liberal
commissions would be
arranged for Agents and
Brokers.**

ADDRESS :

**ARCH. R. HOWELL,
Manager for Canada,
MONTREAL.**

Scottish Union and National Insurance Co., of Edinburgh, Scotland

ESTABLISHED 1824

Capital,	\$30,000,000
Total Assets,	55,955,389
Deposited with Dominion Gov't,	326,310
Invested Assets in Canada,	4,477,934

NORTH AMERICAN DEPT., HARTFORD, CONN. U.S.A.

JAMES H. BREWSTER, Manager	
ESINHART & EVANS, Resident Agents	Montreal
MEDLAND & SON,	Toronto
ALLAN, LANG & KILLAM,	Winnipeg

**Fire Agents' Text Book, by J. Griswold, \$2.00
THE CHRONICLE, - MONTREAL.**

Concerning "Our Mutual Friend."

When this expression is used some Canadians instantly think of Charles Dickens' much-loved masterpiece. Others associate the words with the Mutual Life Assurance Company of Canada, and with reason for

It is the only Mutual Life Insurance Company incorporated in the Dominion:

It solicits only Canadian Business:*

It invests only in Canadian Securities, and

It has paid to Canadian families, often in times of direct need, \$12,800,000 since its foundation in 1870.

For these and other reasons Canadians refer to

**The Mutual Life Assurance Co.
of Canada**

"OUR MUTUAL FRIEND."

HEAD OFFICE - WATERLOO, ONT.

* The Colony of NEWFOUNDLAND is included.

THESE ARE FEATURES

That Make Imperial Policy Contracts desirable

Large profits to policyholders.

Unusually strong policy reserves.

High interest rate on sound investments.

Favorable mortality experience.

And absolute security to policyholders.

Several good agency openings for producers.

**THE
IMPERIAL LIFE ASSURANCE COMPANY
of CANADA**

Head Office - TORONTO

A TORONTO AGENCY

WITH

Continuous Renewals for the RIGHT MAN

SEE

CONTINENTAL LIFE

CONTRACT.

T. B. PARKINSON: Superintendent of Agencies

Continental Life Building, TORONTO

THE LIFE AGENTS' MANUAL - - \$3.00

Published by The Chronicle, Montreal.

THE NATIONAL LIFE ASSURANCE

COMPANY OF CANADA.

Head Office: NATIONAL LIFE CHAMBERS, - - - TORONTO

ELIAS ROGERS, President.

ALBERT J. RALSTON, Vice President and Managing Director.
F. SPARLING, Secretary.

Applications received for new assurances from the 1st January, 1912 to 1st November, 1913	\$6,000,000.00
Insurance in force, November 1st, 1912	\$17,800,000.00

FOR AGENCIES APPLY DIRECT TO HEAD OFFICE.