

Canada

Strategic partnerships

Proctor & Redfern Limited

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Major products/services

- **Environmental Engineering Consulting**

This firm of consulting engineers, architects, planners and environmental scientists provides services in the fields of water and wastewater treatment, waste management, urban development and transportation.

Desired alliance with other firms

Proctor & Redfern Limited seeks to develop alliances with major strategic partners in order to extract information, develop applications and introduce them to the North American marketplace.

Company history

Established in 1912, Proctor & Redfern Limited is one of Canada's oldest consulting engineering firms. It is a Canadian firm, wholly owned by employees. The firm consists of approximately 700 staff, of which some 300 have professional status. Proctor & Redfern operates from 14 offices in Ontario and an office in St. John's, Newfoundland. There is an affiliate in Florida, United States.

- Sales: More than 10 million
- R & D expenditure: \$100 000
 - Employees: 700
 - Research and development: 12
 - Marketing: 1
- Current markets operating in:
 - Canada, United States, Bermuda, Caribbean

(continued)