Some specific opportunities have been uncovered during the course of the survey of U.S. importers. These included products which are not the focus of this study but have been included in this report for information only. Sources of supply are currently being sought for nuts and bolts, A235 nuts, lugnuts, screws, stainless steel fasteners, 3/4" diameter shear connectors, and aluminum fasteners. Information on companies seeking these products is found in Appendix 1. Also, a list of those companies which are generally interested in learning more about Canadian sources of supply of hardware has been compiled in Appendix 2.

The Department of External Affairs recommends that Canadian firms should consult the Canadian Trade Commissioner located closest to each company being considered for contact prior to doing so in order to obtain advice, assistance and further company information. Canadian government contacts in Canada and the United States are provided in Appendix 9.