REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :433-OSLO

005-ADVANCED TECH. PROD. & SERV
NORWAY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

TELECOM,DATACOM,SAT,SPACECOM

FOLLOW-UP WITH NORWEGIAN SPACE AGENCY RE DEVEL RADARSAT PROJ
NORWAY WILL PARTICIPATE IN RADARSAT PROJECT.

DEVELOP CONTACTS WITH ANDYA ROCKET CENTRE.
POSSIBLE CDN PARTICIPATION IN NORWEGIAN SPACE PROGRAMME.

COMPUTERS HARD/SOFTWARE & COMP

FOLLOW-UP ADVANCED TECHNOLOGY MISSION FALL 1988
3-4 AGENCY AGREEMENTS

ATTEND SOFTWARE 90, OSLO, & CAD/CAM FAIR, OSLO 1989
IDENTIFY NEW MARKET POSSIBILITIES

ATTEND MICRODATA, OSLO MAY/89
IDENTIFY NICHES FOR PL EQUIPMENT & SOFTWARE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 Visit to CAD/CAM 1989 exhibition in Oslo

Established several new contacts with Norwegian firms for potential cooperation with Canadian companies

QUARTER: 3 Advanced Technology Mission to Oslo, October'89
Canada Days in Iceland, Reykjavik, October'89
Attended CAD/CAM Fair in Oslo'89

Renewed contacts. 1-2 new agency contracts signed for Canadian companies
Ongoing work to identify potential agencies for Canadian manufacturers of advanced technology

QUARTER: 4 -----