

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 401-ANKARA

007-POWER & ENERGY EQUIP. & SERV.  
TURKEY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 VISIT BY ENERGY SECTOR MISSION (O)-FULL MISSION  
SUPPORT FOR VISITS TO SPO, TURKISH ELECTRIC AUTH-  
ORITY (TEK, STATE HYDRAULIC WORKS DEPT., MINISTRY  
OF ENERGY, ELECTRICAL SURVEY DEPT.

MISSION WAS SUCCESS. ALL VISITS LED BY AT LEAST  
ONE OFFICER FROM POST. SEVERAL NEW SECTORS/OPPOR-  
TUNITIES WERE IDENTIFIED, INCLUDING SOUTH-EAST A-  
NATOLIAN PROJECT (GAP) & TWO NEW LARGE POWER DA-  
MSIN NE TURKEY (ARTVIN & YUSUFELI.

QUARTER: 2 -ASSIST FOSSILE-FUEL FIRED POWER PLANT BIDDERS  
WITH CANADIAN CONTENT. -INTEREST CDN FIRMS IN  
HYDRO PROJECTS IN NE TURKEY. -ASSIST KLOHN-  
LEONOFF WITH TORTUM II PROJECT.

-BECHTEL CONSORTIUM, INCL CDN COMBUSTION ENG.,  
CAME 2ND; WILL GET LTR OF INTENT. -SNC & HYDRO  
QUEBEC HAVE FORMED TWO SEPARATE CONSORTIA WITH  
TUMAS & ELTEM-TEK RESPEC. AND WILL BID. -KLOHN  
LEONOFF WILL BE BIDDING PROJECT.

QUARTER: 3 -----

QUARTER: 4 -----