REPORT 4 87/09/25

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 512-SINGAPORE

001-AGRI & FOOD PRODUCTS & SERVICE SINGAPORE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

FOLLOW-UP ON OPPORTUNITIES REVEALED IN RECENTLY COMPLETED MARKET SURVEY.

PRESENTATIONS TO BULK IMPORTERS, DISTRIBUTORS AND MAJOR RETAIL OUTLETS HIGHLIGHTING CANADIAN PRODUCTS.

SEEDS & SPECIAL CROPS

HORTICULTURE (FRUIT, VEG, FLOR)

CONTINUE TO DEVELOP CLOSER CONTACTS WITH MAJOR IMPORTERS.

ENHANCE IMAGE OF RELIABILITY OF CANADIAN PRODUCTS THROUGH FOLLOW-UPS WITH PARTIES INVOLVED IN EXISTING CONTRACTS WHERE-PRODUCT QUALITY IS A PROBLEM.

PRESENTATIONS TO BULK IMPORTERS, DISTRIBUTORS AND MAJOR RETAIL OUTLETS.

ANTICIPATED RESULTS:

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NOTIFY POTENTIAL CANADIAN SUPPLIERS AND INCR-EASE AWARENESS IN CANADA OF MARKET POTENTIAL IN SINGAPORE.

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STIMULATE IMPROVEMENT OF CANADIAN MARKET SHARE IN FY 1987/88 FOR FRESH APPLES AND FROZEN VEGETABLES.

IMPROVE ACCESS FOR CANADIAN PRODUCTS TO LOCAL MARKET.

AN IMPROVEMENT IN THE IMAGE OF CANADIAN PRODUCTS.

STIMULATE IMPROVEMENT IN FY 1987/88 OF CDN MARKET SHARE FOR SOYABEANS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ----

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----