

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q61)

Summary for POST: London

| Activity | AVERAGE TIME ALLOCATION | | | | TOTAL TIME ALLOCATION | WORKLOAD (#) | |
|---|--------------------------|----------|-----------------|----------|-----------------------|--------------|------------------------|
| | COMMON-BASED | | LOCALLY-ENGAGED | | | | |
| | TIME | NON-TIME | TIME | NON-TIME | | | |
| A. Servicing Export Enquiries | | | | | | | |
| | from Canada | 11.0 | 0. | 18.3 | 0. | 1.76 | 494 (Enquiries) |
| | from Territory | 7.7 | 0. | 15.7 | 0. | 1.40 | 570 (Enquiries) |
| B. Export Promotion Projects and Events | | 7.9 | 0. | 3.3 | 0. | 0.62 | 160 (Projects/Events) |
| C. Other Trade Development Activities | | 15.5 | 0. | 39.8 | 0. | 2.78 | |
| D. Promotional Projects | | 15.2 | 0. | 18.7 | 0. | 2.03 | 305 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development from Canada | | 5.2 | 0. | 2.9 | 0. | 0.43 | 81 (Enquiries) |
| | from Territory | 19.5 | 0. | 2.2 | 0. | 0.76 | 308 (Enquiries) |
| F. Service to Government | External Affairs | 6.8 | 0. | 4.3 | 0. | 0.67 | 168 (Reports) |
| | OGAs, Provinces, ETC | 4.5 | 0. | 4.0 | 0. | 0.51 | 167 (Contacts) |
| G. Administration | Program Management | 10.8 | 0. | 0.7 | 0. | 0.69 | |
| | Leave, Professional Dev. | 0.0 | 0. | 0.0 | 0. | 0.00 | |
| <hr/> | | | | | | | |
| Total TID Program | | 94.2 | 0. | 100.8 | 0. | 11.65 | |
| H. Other Programs | | 5.8 | 0. | 0.0 | 0. | 0.35 | |

Trade Officers: 12

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent