

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: Minneapolis

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	7.5	0.0	17.0	0.0	0.66	389 (Enquires)
	from Territory	7.5	0.0	15.0	0.0	0.60	633 (Enquires)
B. Export Promotion Projects and Events		9.0	0.0	14.7	0.0	0.62	13 (Projects/Events)
C. Other Trade Development Activities		17.0	0.0	15.3	0.0	0.80	
D. Promotional Projects		12.0	0.0	10.3	0.0	0.55	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development from	Canada	4.0	0.0	0.3	0.0	0.09	10 (Enquires)
	from Territory	4.5	0.0	2.3	0.0	0.16	38 (Enquires)
F. Service to Government	External Affairs	8.0	0.0	3.0	0.0	0.25	10 (Reports)
	NGOs, Provinces, ETC	6.5	0.0	1.3	0.0	0.17	5 (Contacts)
G. Administration	Program Management	14.5	0.0	8.3	0.0	0.54	
	Leave, Professional Dev.	7.0	0.0	12.3	0.0	0.51	
Total TID Program		97.5	0.0	99.0	0.0	4.95	
H. Other Programs		2.5	0.0	0.0	0.0	0.05	

Canadian Business Visitors: 181
Local Business Visitors: 826

Trade Officers: 5
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS