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We have the greatest  
variety of patterns  
and carry the largest

stock in Canada. ..

Write  
for prices, etc.



The **W. Kennedy & Sons,**  
LIMITED,  
OWEN SOUND, ONT.

## THE Royal-Victoria LIFE Insurance Co.

will commence to issue  
Policies about the 1st of  
August, and is now ready  
to receive Applications  
for General Agencies in  
Canada.

Further information  
given on application to  
**DAVID BURKE, General  
Manager, Montreal.**

### FOR SALE.

Good GRAIN BUSINESS, including elevator, hay  
and corn warehouses; located at one of the best grain-  
buying points in western Ontario. Address,

"Grain,"

Box 459, care of MONETARY TIMES.

#### BOOK-KEEPER,

With good business record,  
would prefer change in position.  
References as to energy, thor-  
oughness and reliability if de-  
sired. Ready at once.

Apply "BOOK-KEEPER,"  
care Box 459 this Office.

### Mercantile Summary.

THE representative of the Chambre de Com-  
merce on the Montreal Board of Harbor Com-  
missioners is now Mr. Contant, who succeeds  
Mr. L. E. Morin.

It is stated by the *Commercial* that the at-  
tendance at the Winnipeg Industrial Exhibition  
was 42,000, which was 12,000 more than ever  
before. These figures represent the total num-  
ber of paid admissions at the gates.

THE authorities of the Richelieu & Ontario  
Navigation Company are discussing with Mr.  
Frank Kirby, the nautical designer of Detroit,  
the dimensions of the two lake steamers they  
propose to build.

A PHILADELPHIA despatch of Wednesday  
last states that the Phoenix Bridge Company,  
of Phoenixville, Pa., has closed a contract with  
the Ottawa and New York Railway Company  
to build a bridge over the St. Lawrence River  
at Cornwall, Ont. The bridge will be about  
a half mile in length. It will be ready for  
traffic in November.

THE builder of the Newfoundland Railway,  
Mr. R. G. Reid, left on Friday last by the  
"Coban" for the west coast of the island,  
where the road is fast approaching completion.  
Some two thousand men are engaged, and the  
new Clyde-built steamer "Jubilee" will begin  
her trips between Sydney, C.B., and Port au  
Basque by the end of August.

WITH a good deal of foresight the *Hartford  
Times* perceives that: "So long as the retail  
price of the bicycle remained at a figure which  
made it possible for any mechanic with a  
bench and a bag of tools to buy the different  
parts of a machine, put them together, and sell  
the finished product at a good profit, the multi-  
plication of small bicycle factories was bound  
to continue. Now the time has come for them  
to quit. The bicycle business is likely to fol-  
low the same course as the sewing machine  
business."

THE following trade items may prove of in-  
terest to the business community, especially to  
the wholesale trade which has dealings with the  
parties mentioned: The Waterloo Produce Co.  
of Waterloo will continue business under that  
name, but Hogg and Habbick have retired.—  
We regret to chronicle the death of Mr. R.  
Woodhouse, hardware merchant at Fort  
William.—Archibald Sharpe is going to retire  
from business in London, and is disposing of  
his stock of dry goods.—The Ottawa hard-  
ware firm of McDougall & Cuzner is being  
dissolved, and hereafter will be conducted by  
John Cuzner.—A Frenchman named P.

Rochon is commencing business in Ottawa, and  
will sell anything from a frying pan or ash  
sifter to a silk dress. In other words, his is  
intended to be a full-fledged departmental  
store. We won't say that we wish him success.

In addition to what was said last week in  
this column about the effect of continued rains  
on the fields in Ontario, we have the following  
from Quebec sources: The *Richmond Guar-  
dian* says: "The hay yield turns out better  
than the most sanguine of farmers expected.  
It will be a good average. The growth has  
been wonderful during the last fortnight. Even  
on the patches that were winter killed there is  
a moderate growth. We heard yesterday of a  
field from which 27 loads were cut, in place of  
14 loads last year, and we believe this is not an  
exceptional case. The quality also is good,  
and great progress has been made in getting  
it in." The *Montreal Gazette* of Monday last  
says: "The fifty and odd hours' downpour on  
Tuesday, Wednesday and Thursday has caused  
considerable havoc to the crops of Eastern  
Ontario. In the neighborhood of Cornwall  
and St. Andrew's the hay crop has suffered ex-  
tensively, a great portion of that which was cut  
and awaiting hauling being completely spoiled.  
The ditches are not only filled with water, but  
in many instances are overflowing. Large  
tracts of land are under water in the lower  
lying districts, and the crops, if not submerged  
are simply in a swamp and are ruined."

In Dun's Daily Bulletin of 4th inst. appear  
the following: The Canadian Calcium Carbide  
Co., Limited, is applying for incorporation at  
Montreal.—Mr. J. Collette is sole owner of the  
Montreal commission house trading under the  
name of Joseph Collette & Co.—The Empire  
State Watch Co., Montreal, is the style of a  
new co-partnership.—The Forsyth Granite  
and Marble Co. is applying for incorporation  
at Montreal.—Miss Margaret Taylor is  
trading under the name of Homer Taylor, in  
railway supplies at Montreal.—Mrs. J. Fried-  
man is sole owner of the clothing business  
operated under the name of J. Friedman & Co.  
at Montreal.—Mrs. A. J. Dubuc is sole owner  
of the St. Hyacinthe Vinegar Works at that  
place.—The firm of H. & F. D. Swim, op-  
erating a planing and lumber mill at Doaktown,  
N.B., have had the misfortune of being burned  
out, and the double misfortune, if it be proper  
to call it so, of not being insured. This firm  
also has a general store in the same village.—  
Edwin Butler is successor to the general store  
business of E. G. Butler, at Chester, N.S.—At  
Glace Bay the dissolution has been registered  
of the dry goods firm of McNeil & McKinnon.—  
J. R. B. Smith & Dufresne is the style of a  
wholesale millinery firm in Montreal, of which  
Mrs. J. R. B. Smith is the sole owner.—  
Neepawa, Man., is to have a new general store,  
which will be conducted by A. R. Graham and  
Jas. Kerr. This is one of the towns in Mani-  
toba where a representative of THE MONETARY  
TIMES was told last year by a good merchant  
that he would rather have the trade of Toronto's  
departmental stores in Neepawa than his own.  
—O. Anderson is opening a drug business at  
Regina.—Turner & Co. have bought out the  
Winnipeg Music Co., Limited, at Winnipeg.  
—James McCreath has bought out E. J.  
Ritchie's hardware business at Nelson, B.C.,  
and after this the business will be known as  
The Nelson Hardware Co.—The following  
item comes from Meductic, N.B.: Lounsbury  
& Porter have dissolved partnership. Bruce  
Lounsbury retires and Jerome Porter is ad-  
mitted as a partner, and Porter Bros. is the  
style of the new firm. Theirs is a general store  
business.

Toronto Store, 147-149 Yonge Street.

## Welland Vale

Manufacturing Co., Limited.

FACTORY—ST CATHARINES, ONT.

We manufacture ... ..

Axes, - Saws, - Scythes,  
Forks, - Hoes, - Rakes,