

CLARENCEVILLE, Q., August 1, 1884.
To whom it may concern:—I take pleasure in stating that we have used "Bernard Soap" in our family for more than a year, have obtained the family right, made the soap as directed, without any difficulty, and have used it with much satisfaction. We consider the outlay of \$1 to purchase a permanent family right will effect a saving of at least twice the amount every year the soap is used in any ordinary size family. I may also say that having a personal acquaintance with the agent, Mr. E. B. Stevenson, for nearly two years, I consider him a most reliable and trustworthy man, one with whom the public can deal with perfect confidence and safety.

JOHN GRENFELL,
Methodist Minister, Clarenceville, Q.

PUGWASH, N.S., June 7, 1886.
E. B. STEVENSON:—Dear Sir,—We have made the soap, which gives satisfaction. Please send "Right" to my address for Mrs. Cyrus Bent.

Yours truly,
REV. A. D. MORTON.

OGDENSBURG, N. Y., Jan. 24, 1884.
E. B. STEVENSON:—Dear Sir,—We got a "Right" and made fifty pounds of "Bernard's Soap," and no other kind of soap has since been used in our family of ten persons; neither do we intend to use any other kind. To all persons who wish to save labour, time and money, we say get a "Right," make and use the soap according to directions. It will pay.

Yours truly, C. V. WOOD.
Methodist Minister.

PHILLIPSBURG, Que., May 9, 1887.
To whom it may concern:—Nearly two years use of "Bernard's Challenge Labor Saving Laundry Soap" has convinced me that it saves expense, labor, time and clothing. Washing and house cleaning can be done with half the labor. For washing clothing, house cleaning, cleaning coat collars, for removing grease, oils, etc., from the hands and clothing, a "Right" is worth many times the price asked. It is an excellent soap for the hands. It can be made, by any person for two cents per pound. It will do all claimed. It is superior to bar soaps for which we have paid ten cents per bar. It is the best soap we ever used. It should be in every household, as it can be made so cheap that any person can afford to use it, and the saving it will effect in time, labor and clothing, will at least pay for the soap used. The price of a "Right" is placed so low in club orders, that every housekeeper can afford to purchase a "Right." As I consider this a great benefit to the public, I would advise every lady to obtain and send club orders. The public will find E. B. Stevenson strictly honest.

HIRAM FOWLER,
Methodist Minister.

"It Hath Honor at Home."

CLARENCEVILLE, Q., Feb. 1, 1887.
To whom it may concern:—It is with pleasure that I certify that after eighteen months' trial of the "Challenge Labor Saving Laundry Soap," it is all that it claims to be. We have found it to be cheap. It is easily made and its cleansing properties are such that much labor is saved by using it. Any one applying to E. B. Stevenson, of Clarenceville, Q., for the "Right" to make it, will find him prompt and honorable in the transaction.

H. CAIRNS,
Methodist Minister.

Costs less than 2 cents per lb., saves \$3 every year in soap, and his better half Delighted with it.

CHAMBLEY, Que., Nov. 22, 1884.
E. B. STEVENSON, Clarenceville, Que. Sir,—My wife has made fifty pounds soap from receipt of "Bernard's Challenge Labor Saving Laundry Soap," and is delighted with it. The soap is fully equal to the BEST laundry soap, and costs us a fraction LESS than TWO CENTS per lb. We will save the price of the recipe (or right) three times over, in the course

of the year, by its use. Yours truly,
E. M. TAYLOR, M.A.,
Methodist Minister, Chambley.

WHAT OTHERS SAY!

One hundred pounds for \$1.58, and finds it all it is claimed to be.

HENNINGFORD, Que., July 28, 1885.
E. B. STEVENSON:—Sir,—I have made 100 pounds of your "Challenge Labor Saving Laundry Soap" for \$1.58. I have used it and find it all you claim it to be. Enclosed find club order for "Rights."

HUMPHREY NESBIT.

From a large dairy farm.—This lady does not Grudge her dollar.

DOVER, New Hampshire, April 29, 1885.
P. O. Box 250.

Mr. E. B. STEVENSON:—Seeing your advertisement of "Bernard's Challenge Labor Saving Soap" in the *Weekly Witness*, I determined to give it a trial. We have a large dairy farm, consequently use a great deal of soap, and this is just what I require for nicely cleaning tinware, which we have in abundance. I can cheerfully say I consider it a superior article for every purpose; especially for milk vessels and dairy use it has no equal. I do not grudge the dollar I assure you.

Respectfully yours,
MRS. WILLIAM HORNE.

Fifty pounds for seventy-five cents.—For cleaning Silver it is equal to any Powder.—The best Soap in Montreal cannot compare with it.

March 23, 1884.
I have great pleasure in stating that "Bernard's Challenge Labor Saving Laundry Soap" has been used in our house for the past five months with perfect satisfaction. The ingredients for making 50 pounds cost 75 cents and can be made in one hour. The ingredients are pure and will not injure the finest fabrics. It saves both time and money, besides beautifying the clothes. For cleaning silver it is equal to any powder. We have used in our house the best soaps in the market, but none for all purposes can in any way compare with this wonderful soap.

MRS. THOMAS FESSENDEN,
478 Seigneurs Street, Montreal, Que.

From the well known Florist of Montreal.—An excellent Soap for Flannels.

124 Mountain Street,
MONTREAL, March 23, 1883.
E. B. STEVENSON:—Dear Sir,—It gives me much pleasure to inform you that Mrs. Bain has tested your soap and finds it what you claim, an excellent soap for all purposes but especially for Flannels.

Truly Yours,
S. S. BAIN, Florist.

READ WHAT A FARMER SAYS.

After purchasing a "Right" did not bother making for some time, thinking the advertisement might be a fraud like some others. Superior to any soap used in his house for twenty years.

SOVERBY, Ontario, April 27th, 1887.
Mr. E. B. STEVENSON:—I have made the "Bernard's Challenge Laundry Soap" from "Right" bought of you last December. I saw your advertisement in the *Toronto Mail*. I find it just as good as your advertisement represents it to be. It is superior to any soap I have ever used in my house for twenty years. I would have tested it sooner, but I have been lumbering all winter, and thinking your advertisement might be a fraud like some others I have seen, I did not bother with it till I finished my contract in the lumberwood and came home. I am highly pleased with it now. I am a lumberman and farmer. Will send a club order soon.

Yours truly,
JAMES RALPH.

John Street, Rock Bay, Victoria, B. C.

Mr. E. B. STEVENSON:—Dear Sir,—Being a reader of the *"Toronto Weekly Mail"*, I saw your advertisement of "Bernard's Challenge Soap." I got two

of my neighbors to join me and sent for three "Rights." I have made and fully tested the soap, and find it superior to any I have ever used, and it will do all you claim with one quarter the labor. It is truly a labor-saving soap, as well as being so much cheaper. My two neighbors have made and tested the Soap, with the same result as myself, and we would advise every housekeeper to send for a "Right" as there is no trouble in making the soap. Enclosed find club order for ten "Rights."

MRS. R. H. WALKER,
MRS. W. J. CLARK,
MRS. J. HOLLAND.

PETERBORO, Ontario, March 20th, 1886.

E. B. STEVENSON:—Dear Sir,—I have much pleasure in adding my testimony to the many others you have in favor of your excellent soap. It cannot be excelled. I have no hesitation in pronouncing it equal, if not superior, to any soap in the market, and would advise every householder in the land to secure a "Right." Farmers particularly, should not be without it.

Yours truly,
W. H. ROBERTSON,
Publisher *"Canadian Agriculturist."*

A "Right" worth \$5.00.

RAPID CITY, Manitoba, May 25th, 1886.
Mr. E. B. STEVENSON:—Having seen your advertisement in the *Star* for "Bernard's Challenge Labor Saving Laundry Soap," and having purchased the "Right" from you to make it. Since using it, Mrs. Otto says she would not be without it if it cost \$5.00.

Yours truly,
STEPHEN OTTO.

Superior to "Siddall's" Soap, said to be the best Soap in the United States, costing 10 cents per bar, weighing 10½ ounces.

NEVADA CITY, California, Nov. 5th, 1885.

Mr. E. B. STEVENSON:—Dear Sir,—I have tested your "Labor Saving Soap" and find it splendid for everything. I have used "Siddall's" and other soaps, but this is far superior to any of them. I am thankful that I have at last found an easy way of getting rid of this California dust, which is so ground into the clothes, that it is almost impossible to clean them; but before such an enemy as this soap, dirt must go. I only wish that every housekeeper in California could be convinced of its worth.

Yours Respy,
MRS. JOHN CABLE.

TO FARMERS.

If you will read this paper carefully and then think the matter over, I believe you will give your wife money to purchase a "Right." No matter how much grease you have to make soft soap, is it right that your wife must work two extra hours every wash-day in the year? Would you do it? No. You would pay \$10 for a "Right" to save you labor. I can prove by hundreds of farmer's wives, that this soap saves one-half the labor in washing, three-fourths in house cleaning. I entreat you, to at least, have this soap for taking out grease, oils, pitch, paint, etc., from clothing and the hands.

The following are names of those whose testimonials I have, but have not space to publish them. Can furnish hundreds, but those with the full testimonials which appear here, are sufficient to satisfy any reasonable person. Every person whose name appears here, states that this soap is all claimed, and for all purposes superior to any other soap. Write any of them and enclose stamp or card

for reply and satisfy yourself.

HENRY LINN, Stirling, Ont., a subscriber to the *Mail* and a farmer, after having made and tested this soap, sent \$5 for five "Rights," all for farmers.

Mrs. P. Heath, 670 Maria St., Ottawa.
W. H. Warren, Avening, Ontario.
John W. Short, Ingersoll, Ontario.
Mrs. Thos. Irwin, Blytheswood, Ontario.
J. C. Fisher, Demorestville, Ontario.
Mrs. E. Baker, Ingoldsby, Ontario.
Mrs. Barnes, Cheddar, Ontario.
Mrs. Alf. Bingham, Oakland, Ontario.
John Hillier, Peterboro, Ontario.
Mrs. T. Armstrong, Parish Station, Ontario.
Mrs. J. McConnell, Walnut, Ontario.
Mrs. H. T. McLachlan, Walnut, Ontario.
Mrs. N. McIntyre, Walnut, Ontario.
Mrs. Alonzo Emery, East Hatley, Que.
E. P. Davis, J.P., Fitch Bay, Ontario.
Mrs. Thomas Hogle, Sherbrooke, Ontario.
Mrs. Jas. H. Mason, Ayers Flat, Ontario.
James Addie, P.L.S., D.L.S., Milby, Ontario.
E. R. Smith, Pub. News, St. Johns, Ontario.
C. W. Ross, Dominion City, Ontario.
Mrs. S. H. Beddome, Minnedosa, Ontario.
Mrs. C. Holbrook, Crapaud, P.E.I.
Miss Emily Laird, Cavendish Road, Ontario.
John McKenzie, Durham, Nova Scotia.
S. Sibly, Stewiacke Station, Ontario.
Robert Armstrong, Bathurst, N.B.
Mrs. R. Willis, Bathurst, N.B.
J. O. Uguhart, Strathadam, Ontario.
Mrs. D. McFadden, 37 Sewell st., St. John, N.B.
Clark Ormiston, Ox Bow, Jeth. Co., N.Y.
Mrs. M. Stevenson, Rosalie, St. Lawrence Co., N.Y.
Miss M. C. Reay, West Chazy, Clinton Co., N.Y.
Mrs. H. L. Parker, West Chazy, Clinton Co., N.Y.
Mrs. C. H. Crosby, Middletown Springs, Vermont.
Mrs. N. Chamberlin, Swanton, Vermont.
C. P. Hazen, North Hero, Vermont.
Mrs. D. Campbell, Box 24, Mountain, Pembina Co., Dakota.
Mrs. John Adam, Buffalo, Dakota.
Mrs. C. Fisher, Lawrence, Mass.
Wm. W. Wakefield, Charlton Depot, Ontario.
Patience S. Hopkins, Vinhaven, Ontario.
Mrs. A. Grant, Riverside, California.
Mrs. Jos. Labow, Morris, Ill.
Electa R. Kniffen, Blue Hill, Neb.
Chas. Smith, St. George, Utah.
H. G. Reynolds, Pub. Herald-Times, Gouverneur, N.Y.
R. J. (C) Dawson, P.M., London, Ont.
L. G. Carter, P.M., Port Colborne, Ontario.
G. J. Chauncey, P.M., Markham, Ontario.
Mrs. A. D. Dillman, P.M., L. Menghers, Grant, N.S.
Mrs. W. Rutter, Beebe Plain, P.Q.
H. A. McCleary, Dartford, Ont.
Rev. G. Lawrence, Ingersoll, Ont.

AND HUNDREDS MORE.

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Parties answering any advertisements contained herein, will greatly oblige by mentioning the fact, that they saw it in this journal.