

Manitoba Correspondence.

Believing that a few words about the drug trade of Winnipeg would be of some interest to the readers of the CANADIAN DRUGGIST, we have made a slight survey of the situation and will give it to you. The City of Winnipeg has an area of about 8,000 acres and a population of about 30,000. Not many to the square foot, you say. No, for the founders of this infant city had unbounded faith in its future, and proposed to give themselves elbow room, a provision we believe the near future will prove to have been a wise one. Main street, the principal retail street, is about four miles long, two miles of which on either side is occupied by continuous blocks of business places. This street is 132 feet wide and from the C. P. R. depot to Fort Rouge is block paved, and viewed from either of these points you are charmed with its beauty. However, we did not start out to write up the city, but to introduce to you the retail druggists, and for that purpose we will meet you at the C. P. R. depot and immediately conduct you across the street to Mr. J. C. Gordon's store. We are sure to find him in at this hour and just as sure of a cordial welcome for he has a heart into which he permits the sun to shine, and therefore always has a beam upon his countenance. He has been in business here for five years, and although he has but a small store, he does a good business and is one of the successful business men of the city.

We next drop in on Mr. N. H. Jackson, who has done business on Main St. for some years, but has occupied his present premises about one year. He manufactures a cough syrup, Foresters' Balsam, which has a large sale both in the city and country.

A little further down the street we find Mr. Pulford, who many Ontario druggists will remember as having represented Frederick Stearns & Co. He started in business here about three years ago and has now two stores both doing very good trades.

As we still pursue our journey we are delighted with a glimpse of the beautiful structure, the City Hall, in the square in front of which is the soldiers' monument. We will go into Messrs. Inman & Monckton's and enjoy the scene, as well as have the pleasure of meeting these two affable gentlemen. Mr. Inman, besides being a competent druggist, is one of the best shots in the Province, and we predict for him an opportunity in the near future to win laurels at Wimbleton. Mr. Monckton is a Torontoniam, but came to this city from Montreal. He, too, as well as being a mighty man of valor with the pestle and mortar, is a good all-round athlete and has won many medals in snow shoe races and other sports. He is a member of the Council of the Pharmaceutical Association of Manitoba. This firm enjoys a large and profitable business and have a neat store. We will now visit Mr. Howard, who, like the rest, is a jolly good

fellow, as well as being a good apothecary. He was for some years connected with the Medical Hall, Montreal, and, taking his *que* from that institution, has made the dispensing department a leading feature of his business and enjoys one of the largest dispensing trades in the Dominion. He occupies good premises on the corner of Main and McDermott streets, directly opposite the Post Office, a good stand and a good business. Mr. Howard is Vice-President of the Council of the Pharmaceutical Association of Manitoba. We will now see one of the best appointed and handsomest drug stores in Canada, Mr. W. J. Mitchell's, who, after disposing of his wholesale business to Messrs. Martin, Rosser & Co., removed to Toronto, and has left his retail business under the able management of his brother, Howard E. Mitchell. As I said this is really a very beautiful store and they carry a varied stock, including a full line of surgical instruments, and do a large business.

We have but one more store to visit on Main street, then we will switch off to other points. Mr. J. H. Rose's store is directly opposite the new Northern Pacific Hotel, and when this is completed and occupied it will bring grist to his mill. Mr. Rose manufactures many preparations that have a good local sale.

We next call on Mr. Flexon whose first experience in this Province was in the once flourishing town of Emerson, where he did a large drug, stationery and fancy goods trade, but the floods came and the town collapsed. He will give us an amusing account of his experience during the flood when he meandered about his store in a row boat; and with a life preserver about his body and life preserver, in the shape of his goodly medicine, dangling from the end of a string, the other end of which he held on the house top and conveyed to the poor victim who, with chattering teeth, sat in the boat below.

About three years ago he moved to this city and occupies a store under the Clarendon Hotel, and although not in the thick of the business portion of the city, he has a good stand adjacent to the best residential part of the city and does a good trade. He is also a member of the Pharmaceutical Council.

Mr. Eddington is on Market Street, directly opposite the Market Square. He has been in business but a few months, having bought the business formerly carried on by Mr. Nichols. He is rapidly getting together a good trade.

Mr. Parkinson is the farthest removed from the business center but is located in a thickly settled portion of the city, and I am sure the residents appreciate the convenience of having a drug store in their midst as he is doing a good and growing trade.

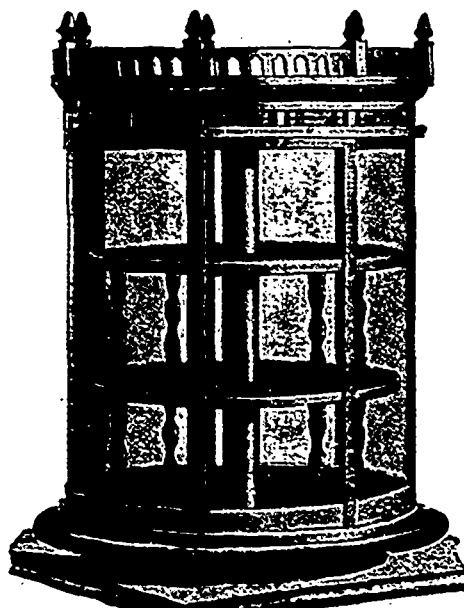
Dr. Lambert holds high carnival by himself across the river in St. Boniface where he caters to the wants of a population of about 3,000, and does a good business. He is the last druggist we have to call upon and I am sure we have been impressed with the geniality and business qualities of all the gentlemen we have met.

We have also been pleased to note the evidence of pleasant relationship that exists between the physicians and druggists. All of the doctors write prescriptions and I do not think any one of them receives a percentage. This is a desirable condition and one that will be sustained only by the druggists ever being ready to respond to the needs of physicians, which the druggists of this city do to a marked degree.

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