

card business. Five years ago it was presumed this trade was at its height on the continent, but it is certainly, up to the present, showing no signs of diminishing.

The demand is constantly increasing for the better class of scenic cards, rather than for the ordinary comic and lower grades. The smaller stores, while, of course, having a good supply of the low price lines, give every prominence to those which retail at what would be equivalent in Canadian currency to from four to twelve cents each, and these goods seem to find a ready market everywhere.

This great boom on the better grade of goods is due to the widespread popularity of making post card collections, and this has in its turn created a large and profitable sale for the post card albums, the demand for which

the manufacturers find it almost impossible to cope with.

As an illustration, Mr. Warwick was shown a communication from one of the large English houses offering a considerable premium above the prices at which their order was booked, if these albums could be shipped in a reasonable time.

The labor troubles with which Germany has had to contend during the last year seriously interfered with business in general, but these have now righted themselves to a great extent, and manufacturers are putting forth every effort to supply the market with new effects for the coming season.

Mr. Warwick reports that he was very successful in finding many novelties, which he is certain will interest the Canadian trade.

BEST SELLING BOOKS OF THE PAST MONTH.

As Reported by Leading Canadian Retail Dealers.

HALLEVILLE.

1. "Nedra," by G. B. McCutcheon. Briggs.
2. "Ben Blair," by Will Lillibridge. Briggs.
3. "The House of Mirth," by Edith Wharton. McLeod.
4. "Starvecrow Farm," by S. J. Weyman. Morang.
5. "Fair Margaret," by F. M. Crawford. Morang.
6. "The Cherry Ribband," by S. R. Crockett. Copp, Clark.

BRANTFORD.

1. "The House of Mirth," by Edith Wharton. McLeod.
2. "The Conquest of Canaan," by Booth Tarkington. Poole.
3. "Fair Margaret," by Marion Crawford. Morang.
4. "The Deluge," by D. G. Phillips. McLeod.
5. "St. Cuthbert's," by R. E. Knowles. Revell.
6. "The Mother," by Norman Duncan. Revell.

CALGARY.

1. "The House of Mirth," by Edith Wharton. McLeod.
2. "The Gambler," by K. C. Thurston. Revell.
3. "The House of a Thousand Candles," by M. Nicholson. McLeod.
4. "Heart's Desire," by E. Hough. Morang.
5. "Spider's Eye," by Robert Hichens. Briggs.
6. "The Garden of Allah," by Robert Hichens. Briggs.

CHARLOTTETOWN.

1. "Nedra," by G. B. McCutcheon. Briggs.
2. "My Friend the Chauffeur," by Williamson. Musson.
3. "Maid Margaret," by S. R. Crockett. Copp, Clark.
4. "Fair Margaret," by Marion Crawford. Morang.
5. "The Gambler," by K. C. Thurston. Revell.
6. "A Servant of the Public," by Anthony Hope. Copp, Clark.

COLLINGWOOD.

1. "The Conquest of Canaan," by Booth Tarkington. Poole.
2. "St. Cuthbert's," by R. E. Knowles. Revell.
3. "The Deluge," by D. G. Phillips. McLeod.
4. "The Cherry Ribband," by S. R. Crockett. Copp, Clark.
5. "Volanda," by Charles Major. Morang.
6. "Speculations of John Steele," by Robert Barr. McLeod.

KINGSTON.

1. "The House of a Thousand Candles," by M. Nicholson. McLeod.
2. "Conquest of Canaan," by Booth Tarkington. Poole.
3. "Volanda," by Charles Major. Morang.
4. "Fair Margaret," by Marion Crawford. Morang.
5. "Speculations of John Steele," by Robert Barr. McLeod.
6. "Nedra," by G. B. McCutcheon. Briggs.

MONCTON.

1. "Fair Margaret," by Marion Crawford. Morang.
2. "The Deluge," by D. G. Phillips. McLeod.
3. "St. Cuthbert's," by R. E. Knowles. Revell.
4. "Hearts and Masks," by Harold MacGrath. McLeod.
5. "The Voyageur," by W. H. Drummond. Briggs.
6. "The Gambler," by K. C. Thurston. Revell.

MONTREAL.

1. "The Gambler," by K. C. Thurston. Revell.
2. "The St. Lawrence Basin," by S. E. Dawson.
3. "The Voyageur," by W. H. Drummond. Briggs.
4. "Conquest of Canaan," by Booth Tarkington. Poole.
5. "The House of Mirth," by Edith Wharton. McLeod.
6. "The Household of Peter," by R. N. Carey. Copp, Clark.

OTTAWA.

1. "The Conquest of Canaan," by Booth Tarkington. Poole.
2. "The Gambler," by K. C. Thurston. Revell.
3. "My Friend the Chauffeur," by Williamson. Musson.
4. "The Voyageur," by W. H. Drummond. Briggs.
5. "St. Cuthbert's," by R. E. Knowles. Revell.
6. "Nedra," by G. B. McCutcheon. Briggs.

PETERBORO.

1. "The Deluge," by D. G. Phillips. McLeod.
2. "St. Cuthbert's," by R. E. Knowles. Revell.
3. "Nedra," by G. B. McCutcheon. Briggs.
4. "A Servant of the Public," by Anthony Hope. Copp, Clark.
5. "The Gambler," by K. C. Thurston. Revell.
6. "The Marriage of William Ashe," by Mrs. Ward. Briggs.

ST. CATHARINES.

1. "St. Cuthbert's," by R. E. Knowles. Revell.
2. "The House of Mirth," by Edith Wharton. McLeod.
3. "The House of a Thousand Candles," by M. Nicholson. McLeod.
4. "Fair Margaret," by Marion Crawford. Morang.
5. "The Deluge," by D. G. Phillips. McLeod.
6. "Nedra," by G. B. McCutcheon. Briggs.

TORONTO.

1. "Conquest of Canaan," by Booth Tarkington. Poole.
2. "Man and Superman," by G. B. Shaw.
3. "Brothers," by H. A. Vachell. Dodd, Mead.
4. "The House of a Thousand Candles," by M. Nicholson. McLeod.
5. "Counsels and Ideals," by W. Osler. Houghton.
6. "Peter's Mother," by Mrs. La Pasture. Dutton.

VANCOUVER.

1. "The Conquest of Canaan," by Booth Tarkington. Poole.
2. "The House of Mirth," by Edith Wharton. McLeod.
3. "When It Was Dark," by Guy Thorne. Musson.
4. "Ayesha," by H. Rider Haggard. Briggs.
5. "Kippis," by H. G. Wells. Scribner's.
6. "Fair Margaret," by Marion Crawford. Morang.

VICTORIA.

1. "The House of Mirth," by Edith Wharton. McLeod.
2. "The Garden of Allah," by Robert Hichens. Briggs.
3. "A Servant of the Public," by Anthony Hope. Copp, Clark.
4. "The Marriage of William Ashe," by Mrs. Ward. Briggs.
5. "The Debtor," by Mary E. Wilkins. Poole.
6. "The Deluge," by D. G. Phillips. McLeod.

WINNIPEG.

1. "St. Cuthbert's," by R. E. Knowles. Revell.
2. "The Red Reaper," by J. A. Stewart. Copp, Clark.
3. "The Last Chance," by R. Boldrewood. Copp, Clark.
4. "A Welsh Singer," by Allen Raine. Briggs.
5. "The House of Mirth," by Edith Wharton. McLeod.
6. "Nedra," by G. B. McCutcheon. Briggs.

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