

TRAVELLER'S GUIDE
Dominion Atlantic Railway

Time Table Revised to April 1st, 1919

GOING WEST

Station	Express Daily a.m.	Express Daily p.m.	Mixed Daily a.m.
Middleton	11:37	8:10	6:20
Bridgetown	11:44	8:18	6:30
Lawrencetown	11:51	8:25	6:40
Paradise	11:58	8:32	6:50
Bridgetown	12:09	8:43	7:50
Tapperville	12:20	8:54	8:00
Round Hill	12:29	9:03	8:10
Annapolis	12:32	9:20	8:45
Upr. Clements	12:59		9:00
Clements	1:05		9:10
Deep Brook	1:15		9:25
Boar River	1:18		9:45
Imberville	1:22		9:55
Smith's Cove	1:22		10:20
Digby	1:37		

GOING EAST

Station	Express Daily a.m.	Express Daily p.m.	Mixed Daily a.m.
Digby	12:00		1:27
Smith's Cove	12:15		1:55
Imberville	12:19		
Boar River	12:23		2:05
Deep Brook	12:33		2:20
Clements	12:43		2:35
Upr. Clements	12:53		2:45
Annapolis	1:05	5:15	2:45
Round Hill	1:19	5:28	3:00
Tapperville	1:29	5:37	3:50
Bridgetown	1:40	5:48	4:05
Paradise	1:51	5:59	4:45
Lawrencetown	1:53	6:06	5:00
Bridgetown	2:05	6:13	5:20
Middleton	2:12	6:20	5:30

R. U. PARKER,
General Passenger Agent.
GEO. E. GRAHAM,
General Manager.

H. & S. W. RAILWAY

Accom.	TIME TABLE	Accom.
Wednesdays only	IN EFFECT Jan. 6th 1919	Wednesdays only
Read down	STATIONS	Read up
11:10 a.m. Lv. Middleton	Ar. 5:00 p.m.	11:10 a.m. Lv. Middleton
11:41 a.m. Lv. Clarence	Ar. 4:23 p.m.	11:41 a.m. Lv. Clarence
12:00 m. Lv. Bridgetown	Ar. 4:10 p.m.	12:00 m. Lv. Bridgetown
12:32 p.m. Lv. Granville Centre	Ar. 3:43 p.m.	12:32 p.m. Lv. Granville Centre
12:49 p.m. Lv. Granville Ferry	Ar. 3:25 p.m.	12:49 p.m. Lv. Granville Ferry
1:12 p.m. Lv. Karsdale	Ar. 3:05 p.m.	1:12 p.m. Lv. Karsdale
1:30 p.m. Lv. Port Wade	Ar. 2:45 p.m.	1:30 p.m. Lv. Port Wade

Connection at Middleton with all points on H. & S. W. Railway and Dominion Atlantic Railway.
H. C. MacFARLANE
District Passenger Agent
Halifax, N. S.

Dominion Atlantic R'y To BOSTON, MONTREAL

and all points in WESTERN CANADA and UNITED STATES via DIGBY and CANADIAN PACIFIC LINES at Lowest Rates

For fares, sleeping accommodation and other information telephone or write to

R. U. PARKER
General Passenger Agent
117 Hollis Street, HALIFAX, N. S.

TUITION FEES

Which are payable in advance are as follows:

ALL DAY	
1st Quarter	\$42.00
Each Quarter thereafter	35.00
Or	
1st, 2nd, 3rd Month, each	15.00
Each Month thereafter	12.50
PARTIAL DAY	
Mornings	9.00
Afternoons	7.00

No Summer Vacation

MARITIME BUSINESS COLLEGE
HALIFAX, N. S.
B. KAULBACH, C. A.

CASH MARKET

Prime Beef, Fresh Pork, Lamb, Chicken, Hams and Bacon, Sausages, Headcheese, Pressed Beef, Mince Meat, Corned Beef and Pork, Salt Mackerel, Boneless Co.
Fresh Fish every Thursday.

Thomas Mack

The Oldest Business College in Eastern Canada
Tries hard to be the BEST.
Send for New Rate Card.

S. KERR, Principal

KING COLE TEA

"You'll like the Flavor"

The Big Value Package that is Guaranteed.

Perfectly packed in bright lead foil, and price marked on every package.

FOREIGN MISSION FIELD

The Opportunity and Need for Christian Business Men

By E. CARTER MILLIKIN

Within the past year it has been my privilege to visit South Africa and Ceylon and to spend some time in Egypt and in Palestine as a member of the American Red Cross Palestine Unit. The opportunity was eagerly embraced to approach from an entirely new angle these lands which had often been studied as mission fields, laying aside in so far as possible the professional viewpoint of a Mission Board Secretary. As a Red Cross man bearing a U. S. commission I met none of the prejudice which, with or without cause, the missionary has to overcome. I was thus able to see through the eyes of military and civil officials and of business men some of the great problems with which missions have to do.

Three convictions growing out of this study were:
1. The vast need and the unlimited opportunity for the right type of missionary—the missionary who is more of a friend to the people than an antagonist of their religion, or a teacher of shibboleths; who by reason of his own innate culture and his social as well as intellectual training can meet the high and the lowly without embarrassment or condescension; who by the reality and the serenity of his faith and life can make Christianity intelligently known and attractive to men.

2. The crime—not merely the folly of our divisions as projected on the "foreign fields." There one sees without spectacles that the elements of the Christian message which are of vital worth to those to whom the missionary goes are the elements we hold in common, while these things

which divide the Church and Christianity into competitive overlapping efficiency preventing camps tend to make their zealous propagandists ridiculous or annoying in the eyes of those who see their work at first hand.

3. But it is the purpose of this little article to dwell on the third conviction which fastened itself upon me—the need for, and the unlimited opportunities open to the business man, the engineer, the scientific agriculturist, and a host of others who will go into these foreign communities as Christian men; and will stand for, exemplify, and endeavor to propagate the principles of Jesus. They will go not to exploit "inferior" peoples, or merely to make their own names and fortunes. They will go to do their bit for the development of resources latent in the peoples as well as the lands in the midst of which they make their home.

The Missionary Enterprise in its technical sense must be greatly extended or we of the Church shall fall miserably in the face of unparalleled opportunity. Christianity, however cannot be adequately presented or made indigenous by the unaided efforts of a group of missionaries. Their work must be reinforced, their teachings proven practically valuable, and their influence widely extended by a host of others who will live a practical normal and powerful Christianity, in the busy marts of trade in the centers of social life and out where civilization is pioneering.

Let us tell our boys and girls these facts, show them a vision of what their lives may do, and thus lead out and consecrate to the work of extending the Kingdom of Christ many who have neither the call nor the special capacity for professional Missionary service.

PRICE TAGGED HIS STORE

Next to Newspaper Advertising the Way to Get Business

Hugh McWilliams' success dates from the night he slipped outside his store and overheard the remarks of two men who stopped to look in the window—and passed on. It was all a question of the little price tags which were not there. When he had moved his stock of clothing, trunks and gents' furnishing goods to the new location in Miami, Okla., he had high hopes, for there was room and spare for another such establishment. He was a good salesman and he employed competent clerks. He brought with him the name of "a good man to deal with". And this proved true enough with those permanently located there and those who happened to come from his former cities, people "came and went". In a locality of strangers "Mac" failed to do as well as he had a right to expect.

One evening, after closing hours he happened to be standing in front of his store when two men stopped for a moment to admire the really splendid values there displayed.

"Good stuff, that," said one "Just look at that brown suit, that shirt, that pair of shoes and that tie" (pointing at each in turn). "Wouldn't that make a swell outfit?"

"It sure would," answered his friend, "but he's got no mark on them to show what they are priced at. They probably cost more than we could pay."

He had solved the problem. People wished to see the price of an article that struck their fancy, and not be compelled to ask for it. Yes, he had a good stock, splendid value attractive displays but they were not "marked".

That was all very well for his old home town, where every one knew him and his reputation for square dealing, but it wouldn't work in this "city of strangers".

McWilliams now has not only his window display plainly priced, but each and every article in the store no matter how insignificant. All who enter may read.

The first month after "decorating" his stock with price tags his trade increased fully 20 per cent. And since, in six months it has doubled.

MICKIE SAYS

YESSIR! A BUSINESS MAN CAN SAY HE DONT BELIEVE IN ADVERTISING! BUT HE ALWAYS GETS UNEASY WHEN HIS COMPETITOR STARTS DOIN' IT!



NABA'S FUTURE DEPENDS ON LOAN

Steady Employment and Prosperity Hangs on Victory Loan.

Canada's future prosperity depends to a great extent upon the success of the Victory Loan. No country can exist upon trade within its own boundaries. Canada counts on the trade with Great Britain and other allied countries to keep the flood of good times in the country.

The surplus products of the farm and the factory find their way across the seas. The revenue of the farmer and the manufacturer is dependent on this trade relationship being sustained. The employment of many hands depends on the orders that come to the firm. The pay envelope only comes with steady employment.

Great Britain and overseas countries are still desirous of continuing trade relations, but, overwhelmed with war expenses, they must be given credits for the time being. The farmer and the manufacturer must be paid for their products and manufactured articles in cash. Therefore, Canada must finance the proposition to keep the tide of commerce coming this way. But in order to have the money on hand to do this great thing, Canada must borrow from her people.

The Victory Loan offers bonds to subscribers paying 5 1/2 per cent. interest. The guarantee behind the bonds makes them an absolutely safe investment. Victory Bonds are accepted as collateral at any bank, and can easily be turned into money at a profit. It is then to the interests of every Canadian to subscribe for all the Victory Bonds he can, for it is profitable, it is patriotic, and it is necessary for the continued prosperity of the country.

CANADA NEEDS MONEY

War Expenditures Still to Be Met From Proceeds of Victory Loan.

The war is over and won; but Canada's main expenditures for war will not be complete until well on into 1920. The \$610,000,000 raised last year has all been spent, \$400,000,000 having been largely devoted to soldiers—to maintaining them, bringing them home, providing the necessary medical services, training them. Most of the balance of the loan was lent to Great Britain to enable her to buy our surplus products. And money is still necessary—for soldiers, for providing markets, for our surplus products, for the needs of reconstruction. And that is why another Victory Loan is necessary. Canada still needs money, and needs it badly.

A Good Investment.
Speculation is one thing. Investment is another. The majority of citizens want an investment, not a speculation. And they want a safe investment. Victory Bonds fill that requirement as does no other investment. Because behind every bond there is the national wealth of Canada—a wealth so great that it staggers the imagination.

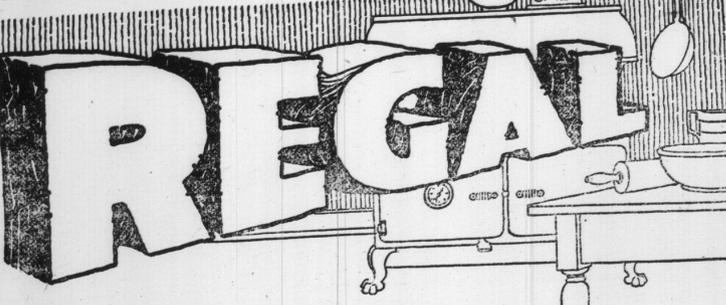
Canadian Bank Clearings.
That Canada is well able to support the Victory Loan is clearly shown by the Canadian bank clearings for the current year. They indicate that the year's total will exceed \$15,000,000,000 compared with \$13,776,000,000 in 1918. And the year's total clearings should be three times those of 1909.

Must Subscribe More
Dividing the people of Canada into three classes—the comparatively poor, the moderately wealthy, and the very wealthy—it would seem that if contributions to the Victory Loans constitute service to the nation, the moderately wealthy class is hardly doing its share. Of the money subscribed to the Victory Loan 1918, two hundred and seventy-one million dollars were in bonds of \$5,000 and under, ninety-four millions in bonds of between \$5,000 and \$25,000, and three hundred and one million in bonds of \$25,000 and over.

Be true to yourself. Buy Victory Bonds.

CASTORIA
For Infants and Children
In Use For Over 30 Years
Always bears the Signature of *Dr. J. C. Hutchins*

Our idea of a smart salesman is one who can sell a fountain pen to a man who can't write.



The Big Value in FLOUR

IN THE KITCHEN, the big event is baking day. And the important thing on baking day is to use "REGAL"—the ideal flour for bread. "REGAL" means bread of uniform texture, lasting freshness and wholesome qualities.

THE ST. LAWRENCE FLOUR MILLS CO. LIMITED MONTREAL



CASTORIA
For Infants and Children.
Mothers Know That Genuine Castoria Always Bears the Signature of *Dr. J. C. Hutchins* In Use For Over Thirty Years **CASTORIA**

Exact Copy of Wrapper.

BUILD NOW

The Demand

For buildings of every kind was never greater than it is today. Overcrowded housing is the condition in all parts of the country.

Conditions

Are as normal now as they will be for some time. Let us get busy with the construction that the war halted.

J. H. HICKS & SONS
Manufacturers and Dealers in Lumber
BRIDGETOWN, N. S.

A BUSINESS PROPOSITION READ IT

Men are scarce. Wages and expenses are very high. For these reasons from now until 1st November next, we have decided to pay for prospects as follows:

- For Piano Sale, \$10.00
- For Organ Sale, \$5.00
- For Sewing Machine Sale, \$2.50

This offer is conditioned on our accepting and making the sale. We will pay cash as above to one sending in name first, as soon as sale is made. Prices are plainly printed in Price Book. One price to all.

N. H. PHINNEY
LAWRENCETOWN, N. S.

A Full Line of Tobacco and Cigars And all Kinds of Smokers' Supplies

Our Pocket Packs of 10 Cigars for \$1.00 is the best and most convenient way for carrying cigars on an auto trip or when traveling on the train. Don't forget I keep a full supply of *Booster*, said by those who have tried it, to be the best Hair Tonic on the market.

O. P. Covert's Hair Dressing Rooms
GRANVILLE STREET