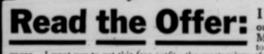
THE GRAIN GROWERS' GUIDE

February 16th, 1910

The Edison!

The Latest Style EDISON Phonograph in Our New Outfit No. 10-this superb entertainer, Mr. Edison's latest, final improvement of phonograph-shipped

Yes, free. I don't ask a cent of your money -I don't want you to keep the phonograph-I just want to give it to you on a free loanthen you may return it at my own expense.



Read the Offer: gages. I want you to get this free outit-the masterpiece of Mr. Edison's shall and greatest improvement in superiority. Give a free concert; give a free minstrel show, comic opera-all this I want you to hear free of charge-all

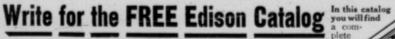
MY REASON-My reason for this free loan offer, this extra liberal offer on the finest talking machin

MR. EDISON Says: "I Want to see a Phonograph in = every Home."

The Phonograph is the result of years of experiment; it is Mr. Edison's pet and hobby. He'realizes fully its value as an entertainer and educator; for the phonograph brings the pleasure of the city right to the village and the farm home. Now, the new Fireadide Edison Phonograph of our outfit No. 10, 1910 Model, is the latest and greatest im-proved talking machine made by this great invertor. Everybody should hear it; everybody must hear it. If you have only heard other talking machines before, you cannot imagine what beautiful music you can get from the outfit No. 10. This new machine is just out and has never been heard around the country. We want to convince you; we want to prove to you that this outfit is far, far superior to anything ever heard before. Don't miss this won-derfully liberal offer.

My Reason then hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the free concert. Then, perhaps, one or more of your friends will be glad to buy one of these great out-the hear the same time, a rock-lottom price. Perhaps you, yourself, would want a Phonograph, and if you ever intend to get a phonograph, now is the chance to the heard new and most wonderful phonograph ever made, and on a most wonderfully liberal offer. But if neither you nor your friends want the machine, that is O. K.; tamply want you to have it on a free loan, and perhaps somebody who heard the machine will buy one later. I am glad to send it on a free loan, offer anyway. I will take it as a favor if you will send me your name and address so I can send you the catalog —then you can decide whether you want the free loan. There are no strings on this offer, absolutely none. It is a free hean that is all. I ask not for one cent of your money, I only say if any of your people want to buy a phonograph, they may get one for \$2.00 a month, if they want it. Write Today

Now, remember, nobody asks for a cent of your money I want every responsible household in the bis home cheerful and his family entertained, every good father, every good husband, to write and get these free concerts for his home. Remember, the loan is absolutily free from us, and we do not even charge you anything C. O. D.



er or not and when you ic you want. Rewill give me will send me your w, so I can fully and

shipping the Edison er. SIGN THE COU-Phonograph on a free loan offer. S PON TODAY. Do it right now

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