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WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS.



May Echo Sylvia, One of the Greatest of Her Breed.

This great Canadian cow has now made world's records as a four, six and seven-year-old. Her recent 7-day record of 54 1/2 lbs. milk and 41 lbs. of butter makes her the first 40 pound cow of the Dominion. May Echo Sylvia is still in great form for similar work in the future at Avondale Farm, Brookville, Ont.

Features of Interest on a Waterloo Co. Farm

FEW things give us more pleasure than a chat with a live, progressive farmer. Such a man is Irvin C. Hallman, of Waterloo Co., Ont. Although our conversation during our visit with Mr. Hallman was limited chiefly to the subject of electric power, we did find a few minutes to look through the buildings and make note of a couple of other features of the Hallman farm.

One piece of apparatus on which Mr. Hallman places much value, and which is not generally found on the farm, is a set of live stock scales. These scales with a five-ton capacity are used chiefly for weighing cattle, of which Mr. Hallman fattens a car load or more each year.

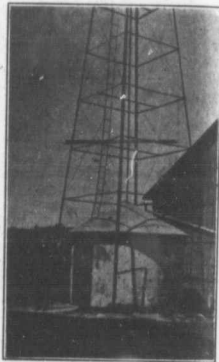
"We weigh the cattle that we are feeding every month," said Mr. Hallman. "It makes the feeding operation more interesting and at the same time more intelligent. It doesn't take us three or four months to find out that we are feeding at a loss when we have scales on hand to show us our mistake. The use of the scales is also a great satisfaction in selling. Many people are always harboring the belief that they are being held up by the dealers. We can't be cheated, however, when our eyes are open. And the scale doesn't represent much of an investment. I got it second hand for \$80.

Cement Construction Favored.

Another feature of the Hallman farm that is sure to attract the attention of the visitor is the large use that has been made of cement in the building operations. As we left the house, we walked to the barns on a cement sidewalk, which never gets muddy and is valued particularly by Mrs. Hallman. At the end of a drive shed is a circular milk and well house, looking like a sared off silo. In it the milk is cooled by cold running water.

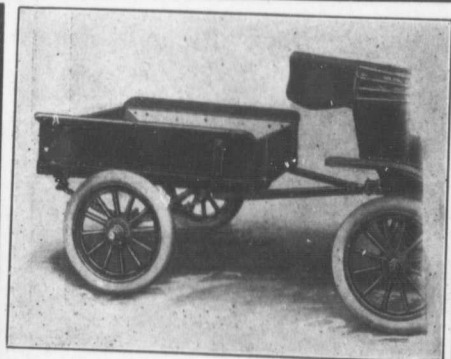
In the basement of the big barn, 80 feet square, not a bit of woodwork reaches to within several feet of the floor. The partitions between the cattle and the mangers are of the same material as the floor—cement. Even the continuous water trough, which runs in front of all the cattle, is of reinforced concrete. Outside in the barnyard there is a strip of cement paving next the barn. Lastly, there is a big monolithic concrete silo at first," remarked Mr. Hallman, "and farmed for ten years without one. But paw! it would have paid me to have borrowed money to put it up right at the start off. I couldn't begin to feed all of my stock now without the silo."

Mr. Irvin Hallman, unlike his brother, A. C. Hallman, who lives several miles away at Breslau, is not a dairyman. He is more of a dairyman, however, than he was a few years ago. When he visited him he was milking 12 cows which averaged 125 a month the year round. "The milk man comes right to the farm and pays 16 cents a gallon as a flat rate to admit that the dairy part of his business is profitable, though it contributes but a small part to the income of the big 212-acre farm.



A Concrete Milk House.

"Built like a silo," is the milk house on the farm of Irvin Hallman, Waterloo Co., Ont. Even the roof is of cement. Mr. Hallman appears in the illustration. —Photo by an Editor of Farm and Dairy.



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