

Used His Neighbor's Silo

F. W. Beach, Dundas Co., Ont.
 That shall it profit a man to own a silo and not have a silo on his farm? When I came to the age at which most choose my life's work, like Adam of old, I chose the country life. I purchased a farm six years ago. I put up a second-hand silo which I bought from a neighbor. One may ask why that neighbor sold it. It blew down twice and he thought it impossible to keep it standing.
 That silo has done good service for me and it has never blown down. Last season I lined it with 12-foot cut from elm 1-2 to 1-1 1/4 inches. The laths were bent around the inside and securely nailed with 2 1/2 inch nails and spaced the same as ordinary lath. After lathing I plastered with cement mortar. This treatment to an old stave silo gave me a service this winter, and is apparently all right now.
 There is only one class of farmers

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Are you looking for a larger or new market?

Such a market exists amongst the real rural class, in other words amongst the people who live on farms.

This great market is as yet almost untouched by national advertisers who will find it profitable to cultivate the acquaintance and good will of this real rural class.

Many of us in the cities, even though we were born on the farm, generally base our conception of the farmer of to-day on our recollection of him as we knew him 15 or 20 years ago. This can be explained much misapprehension regarding the farmer of to-day passes current as general gossip.

If you are unwise to judge the farmer by your recollections of the farm as a boy 25 or 30 years ago.

If you are unwise to take your information on this subject second hand. It will pay you during the holiday season to go out into the farming section beyond the immediate radius of the large cities, and look around and gather full information about real farmers of to-day.

Go out into the country and hire there a week or two. Hire a delivery rig or an automobile and proceed to get acquainted with real farmers. Find out whether they are or can be persuaded to buy your product. Find out for yourself what the farmer reads and what is the best way to reach him.

This trip to the country will develop a new spirit within you, and we guarantee you will acquire more new information in a few weeks than you ever did before in six months. You will come back with some new ideas and be enthusiastic regarding the possibilities of the market, many have heretofore neglected, here for lack of proper information than any other reason.

"A Paper Farmers Swear By"

who can afford to do without a silo, and that is the farmer who raises earless cornstalks. This kind of ensilage is not very valuable as a milk or flesh producer. It does, however, aid in the assimilation of the coarser fodder, such as chaff, straw and hay. One of the great benefits of the silo is the increased number of cows that can be carried on the farm, especially if you have sufficient ensilage for summer feeding.

From experience I would say to my brother farmers, "If you want the largest crop, the best feed and the cheapest milk producer put in a piece of corn, take good care of it and put it in a silo. Don't kick because you have to hire an outfit at \$6 or \$7 a day and a half a dozen men to help put away your crop. But figure up the tons and tons of feed you will have and the value of it, and see with all of this extra expense if you have not the cheapest and best food you ever raised."

"Then next winter you just watch the other fellow on the other side of the line fence tugging away at the stalks of corn and you will feel a something within you expressing thanks for the good spirit which prompted you to put up a silo."

Watering Horses at Night

In an inspection of over 150 of the leading livery and boarding stables in Boston and vicinity by representatives of the Work-Horse Parade Association, particular attention was paid to the matter of watering horses at night. In publishing the results of this investigation a bulletin states that all authorities agree, and experience teaches, that city horses should be watered between eight p.m. and midnight; but it was found that less than half of the stables visited give their horses water after seven p.m.

"A horse comes in hungry, and he wants his supper so much that he will drink but little, and he ought not to drink deeply at that time, even if he wanted to," was the way a workman put it. "Then he eats a quantity of dry, heating food. He shouldn't have water right after eating; but if he doesn't get a good drink two or three hours later he will go through the night thirsty, and the heating food will burn out his inside for the lack of the water that is needed to give the nourishment of the food a chance to do the good it ought to be doing."

FOR ALL THE YEAR

This night-watering is not only common humanity in hot weather, but it is almost equally valuable in winter. For appetite comes with the bracing effect of cold weather, and horses eat more than they do in summer. Consequently, if this extra food is to do its part in giving the horse power to resist the cold and the strain of winter work, water must be given at the time when it will do the most good.

The effect of this night-watering on the blood and general circulation is far-reaching. The thirst that follows the digestion of a meal is the call of nature for the water that is needed to help the good of the food to get into the flesh and blood of the animal; and equally important is the part played by the water in sending the waste matter out of the body with the least possible wear and tear on the organs that perform this indispensable duty. A horse that remains thirsty all night cannot be expected to last so long as one that is watered at the proper time. A distinguished veterinary surgeon recently remarked: "Going too long without water causes more colic in horses than any, thing else does."—E. R.

DE LAVAL

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Besides their great increase in quantity and improvement in quality of cream and butter DE LAVAL cream separators save a great deal of time and labor.

This great saving of time and labor counts for more in summer than at any other season, and often alone saves the cost of a separator, aside from all its other advantages.



As compared with any kind of gravity setting the saving of man's time and labor and usually woman's drudgery is simply overwhelming.

As compared with other separators the DE LAVAL saves much time and labor by its greater capacity, easier running, easier handling, easier cleaning and freedom from need of adjustment or repair.

These are merely some of the advantages which make a DE LAVAL cream separator the best of all summer farm investments, as every DE LAVAL agent will be glad to explain and demonstrate to anyone at all interested.

See the nearest DE LAVAL agent AT ONCE or if you do not know him write us direct for any desired information.

DE LAVAL DAIRY SUPPLY CO., LIMITED
 173 William St. MONTREAL. 14 Princess St. WINNIPEG

Every Boy Wants

Spending money of his own. Now that the holidays are here we are prepared to give every live boy who sees this advertisement an opportunity to make his own spending money.

Any bright boy over 12 years of age can get a number of his father's friends and neighbors to become new subscribers to FARM AND DAIRY, and can earn as much money as his parents are willing for him to have, and take time to earn, by getting new subscriptions to FARM AND DAIRY. And besides the training secured and the money earned, he will be doing a real good turn to those friends and neighbors induced to take FARM AND DAIRY weekly.

Tell your boy to write us and find out all about the plan, and what other boys are doing in getting new subscribers for FARM AND DAIRY. The training your boy will get in selling new subscriptions to FARM AND DAIRY will be of great value to him all the days of his natural life. And better still, we will reward him amply, either with cash or with liberal premiums, which he may select from the list we offer.

Write tonight for our special holiday offer for your boy.

FARM AND DAIRY - Peterboro, Ont.