doubted quality, the best workmanship and the finest materials. It is only by producing a superior article that we can hope to make rapid pro-Many manufacturgress in our foreign trade." ers will urge at the moment that if they cannot get raw material or labor sufficient to enable them to fill home orders, it is idle to talk of foreign trade, and it is hard to answer such a statement. Nevertheless, when the pendulum swings the other way, we shall need the foreign trade and, indeed, in the future we shall not readily be able to meet our indebtedness on securities held abroad unless For this we can greatly build up our exports. reason we feel that the spade work which must in any event be done should be begun now. should be opening markets for Canadian goods in other countries for the purpose of building up a trade which we shall sadly feel the want of in a few years, if we ignore our present opportunities. Solve Our Problems.

We have said before that Canada can solve its

# THE NORTH EMPIRE FIRE INSURANCE COMPANY

Policies guaranteed by the London Guarantee & Accident Co., Limited, London, Eng.

HEAD OFFICE, PARIS BLDG., WINNIPEG TORONTO OFFICE: 218 CONFEDERATED LIFE BLDG.

J. E. HOJNSOM, Manager

### NOTICE

Notice is hereby given that the BRITISH GENERAL INSURANCE COMPANY LIMITED of London England, has been granted Dominion License No. 829, dated 5th Dec., 1919, to transact in Canada the business of FIRE INSURANCE.

## THE MONTREAL CITY & DISTRICT SAVINGS BANK

The Annual Meeting of the Shareholders of this Bank will be held at its Head Office, St. James Street, the ninth day of February next, at 12 o'clock noon, for the reception of the Annual Reports and Statements and the Election of Directors.

By order of the Board.

A. P. LESPERANCE, General Manager.

Montreal, January 7th, 1920.

post-war problems more readily than almost any other country, but this, of course, means Canada at its best. We shall, I hope, settle our problems of taxation with reasonable fairness and common sense; so improve the relations between labor and capital that the country can do its very best in production; so direct the large immigration which is coming both from Europe and from the United States when transportation becomes less difficult and less costly, that it will greatly increase the numbers both of settlers on the land and of workers in factories; and thus enable our country to bear cheerfully the cost of the war and, better still, make every returned soldier think that such a country was worth fighting for.

The Report was then adopted unanimously. The by-laws of the Bank were amended, the number of Directors being increased. The retiring auditors were re-elected, and the usual vote of thanks to the Directors and staff was passed.

The Meeting then adjourned.

#### NOTICE

Notice is hereby given that License No. 834 has been issued by the Department of Insurance at Ottawa, authorizing the Royal Scottish Insurance Company, Limited, of Glasgow (of which Mr. George E. Moberly has been appointed manager for Canada) to transact in Canada, the business of fire insurance.

#### WANTED

For Automobile Insurance, an energetic young man to produce new business in Montreal, by a strong Company already established. Applications strictly confidential. Apply to P.C.A., c/o The Chronicle, Montreal.

#### WANTED

By an important Fire Insurance Company, General Agents for Montreal and vicinity. Apply in confidence to General Agents, c/o The Chronicle, Montreal.

#### WANTED

Advertiser, with seven years experience in all departments of Fire Insurance, is desirous of making a change, and invites correspondence. Both languages. Address Change, c/o The Chronicle, Montreal.

#### WANTED

Active real estate and insurance man for old established business. Apply, giving experience, age, references and remuneration expected, to P.O. Box 130, Vernon, B.C.