SUNDAY MORNING

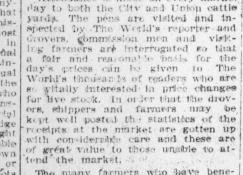
# ted Prices For Farm Products Are Carefully Scrutinized

## story of the Methods Adopted by the World Reporters to Keep the Farmers and Stockmen Posted.

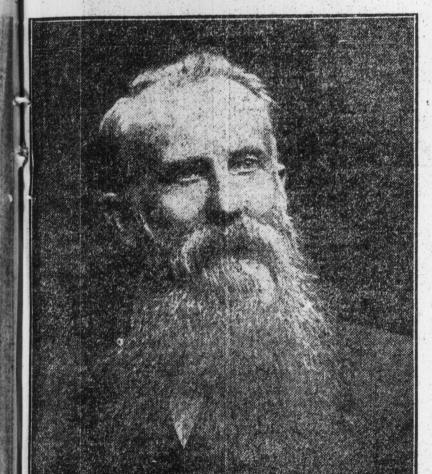
the firm conviction that the farm- | parts of the province which were not entitled the very best services formerly in use The money value of this trade as represented by these importations means something like forcen millions

is daily paper, can give him. The has always based its market of dollars for build, one and a hadf militons for hogs and a like amount for sheep. In addition to this there will be received for the current year doon this idea and in no part work is more care exercised supplying reliable and upssignment to such a market as ronto Live Stock Exchange is that can be cessily filled and Attandance i prices for the cattle and grain

that can be easily filled. Any an get certain quotations that ways to be had from commisbusinesses these prices are in ases prejudiced by the personal the one supplying the in-To get down to the actual dedge of the make up of the tet requires an individual who only knows the methods of trans-ng business under these special itions, but who is also a judge the articles which are being bought sold and who is therefore able form a fair estimate on his own wiedge of the animals traded in or the grain and other farm products



view of the analysis traded in or the grain and other farm products h are constantly changing handles fited by The World's careful compli-ation of quotations easily recognize Williamson as its live stock re-



THE TORONTO WORLD

## Wesley Dunn

Wesley Dunn, of the firm of Dunn & Levack, has long ago learned the art of specializing and from this knowledge has gained the enviable. title of the "Sheep King of Canada." | Born of a family with a cattle trade history, Mr. Dunn had a natural aptitude for the business which by careful and assiduous labor he has extended. Both his father and his uncle were among the pioneers of the cattle exporting business of Canada in which they were entirely successful. As a boy Mr. Dunn was connected with the late Mr. Patrick Kinnear, who for many years was the leading sheep dealer of the Toronto live stock market. At the death of his employer Mr. Dunn with a breadth of view on which he must be congratulated saw the tremendous possibilities ahead of him. At this time he was a mere boy, but with his resolute disposition he took up the obligations which he has followed since the commencement of his career for himself. He has met the strongest kind of opposition from firms better financed than himself, but by close application to business and assiduous labor in the interests of his customers he has worked away from those with whom he has had to compete. To-day he holds the record in the Dominion as being the best handler of sheep, lambs and calves. The straight and honorable method of his deal-ings during the years of his career is testified to by the fact that firms who started to trade with him in his early history are still dealing exclusively with the firm with which he is connected. His record with the drovers is an enviable one. Collectors of cattle and sheep thruout the Dominion place implicit confidence in him and entrust their shipments to him without any provisos. In the sheep and lamb trade Mr. Dunn has no peer in Canada and his business acumen in this department has brought to him such

## Fred Rrowntree

A many sided man is Mr. Fred Rowntree, whose particular calling in the present ownership, and he is still + life, however, is that of following the business established by his father, Mr. David Rowntree of Weston, 43 years ago. The excellent record of In addition to carrying on a large this man has been ably maintained by the son, Fred, whose specialty is buying and selling hog business at the that of buying and selling butcher cattle and milch cows. As a specialist ducts a commission frade at Peterbord along these lines he is one of the largest men in the business at they local in the wholesale meat business and has along these lines he is one of the largest men in the business at the local representatives thru all the districts markets, having connections thruout Ontario and in the Province of in Ontario between Peterboro and To-Quebee! While Mr. Rowntree is a firm believer in the notion that a man ronto. While not catering as a regular should pay strict attention to his business, he is broad enough to believe commission house this firm have nu-that a man can also give some of his valuable time for the benefit of his merous clients who ship stock to them neighbors, and in this connection it might be mentioned that he is one of for disposal, and this is a growing the most prominent members of the Weston Council. His entry into branch of the industry conducted by



municipal politics was as the most youthful member of the village of Weston and his popularity cannot be more clearly demonstrated than by R. J. Collins, who is known to all saying that the vote he received at the polls was double that received by the drovers and cattlemen on the Onany of his confreres at the municipal board. Mr. Rowntree is an enthu- tarlo markets, who consign their shipstastic lacrosse player, being considered one of the fastest and most ag-gressive members of the Tecumsehs, with which well known team he has been associated for a number of years. He is also secretary of the West York Conservative Association and it is but a review of the above qualifi- He has a business experience at the

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Mr. Kennedy, is accorded the merit of having drawn the large hog trade to the Union Stock Yards previous to

Toronto markets, Mr. Kennedy con-

Mr. H. P. Kennedy's office is at roo 17, western cattle market. He has also a branch at the Union yards, and assisted by an able and competen which Messrs, Arthur Quinn and Fred O'Boyle are prominent member both of these having been drovers an acquainted with the districts north al east of Toronto, the assurance is given solpments to the are of this firm. Miss Péters, the bookkeeper for Mr. Kennedy at the Toronto office, is con-sidered to be one of the ablest and most careful accountants in the Toronto market and formerly was em-ployed and gained her experience with the firm of Mabee & Wilson.



R. J. COLLINS. A record of thirty-seven years in

business stands to the credit of Mr.

cations to state that he is one of the most genial members of society, a cateful thinker, a straightforward business man and one in whom confi-dence may be implicitly reposed. ngs. Mr. Collins was been in the Township of Camden and has concentrated his entire ability to the study of the live stock industry. His views are accept-ed and acted upon by many of the drovers what trade at the Toronto mar-ket, and he has a host of friends and is well-liked by all with whom he comes in contact.



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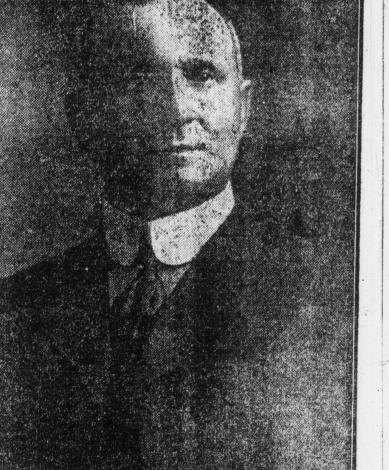
## Thomas Williamson Market Reporter and Live Stock Editor of The World

and who is also responsible for ause of these services. At no time and who is also responsibly for Cause of these services. At no time ices current at the St. Lawrence can a change in the price of hogs or a and the quotations for whole other live stock take place but The milts, dairy products, hides and World immediately notes the fact and articles which are derived from in numerous instances this ready ser-arm, was made on the ground vice has returned to the farmer and difference of the service of the price of the his experience as a farmer for drover many times the price of his y years specially suited him for subscription to Toronto's most modrpose and his record for twelve ern daily journal. has more than borne out the The same care which is exerclased

the same care which is exercised in providing quotations for live stock a member of The World's staff, applies to that employed in getting ornizing also the tremendous pos-reliable figures on all varieties of grain, hay and other farm produce. bilities which were allead of Tor-lito as a live stock centre, much Personal attendance is given to the ore space and time was devoted to St. Lawrence Market and this is is branch of The World's services largely beneficial to the farmer im-late and it is only to repeat what who have occasion to know that for farmers in a much wider area. North is the chief live stock In obtaining the wholesale prices in the Dominion, to-day. Toronto is perhaps best shown following figures. Twelve years w the following digures. Twelve years no the total receipts in this market is twelve months were: 138,155 cattle, the present year the receipts at the festern and Junction markets will be ally 300,000 cattle. 150,000 hogs and 0,000 sheep. There is apparently a filing off in the hog receipts, which easily explained by the fact that are have been establighed so many ork packing industries into various



"Bobs " the Celebrated Dog Owned by Burns Bros. Dovercourt, who have a reputation for the tar celebration of dogs, with a capability for handling five stock. "Bobs" has ta celebrated J. Pier-



#### W. B. Levack

able assistance as Messrs. David Rountree and Fred Dunn. When Mr. Dunn looked for a partner a little over a year ago, he wanted one who was as able in the cattle business as he was himself in his special department, and after a careful survey of the field his choice fell on Mr. W.

department, and after a careful survey of the field his choice fell on Mr. W. B. Levack, nephew of the late Wm. Levack, known almost throut the world's cattle trade. W. B. Levack, known almost throut the uncle, who was accounted one of the best cattle men in the Canadian trade and who foresaw the possibilities of abattors in connection with the city markably fitted for a career of successful operations in the prime of manhood and both are remarkably fitted for a career of successful operations in their chosen cattle man and a past master in selling. The firm have a complete and large force in teach department of their offices on-both markets. Their men are always on the job at any time of the day or night, ready to give the possible position for disposal. The firm-rait standing of this firm is of the highers and two in their cattle man and a past master in selling. The firm have a complete and large force in teach department of their offices on-both markets. Their men are always on the job at any time of the day or night, ready to give the necessary attention to arrivals and to cattle day or sight, ready to give the necessary attention to arrivals and the columns of The World, whose representative at all times has access to the day on the first first for the bigstest and they enjoy a select and have for the bound cattle man and a past master in selling. The firm have a complete and large force in teach department of their offices on-both markets. Their men are always on the job at any time of the day or night, ready to give the necessary attention to arrivals and the columns of The World, whose representative at all times has access to the dust attent for the index the the bound attent of the the opindence from the great number of their parsons in the whole Dominion. The widest publicity of their transactions is given daffy thra the columns of The World, whose representative at all times has access

BINDING



A. W. TALBOT.

One of the best known drovers who frequent the Toronto Mve stock mar-kets is Mr. A. W. Talbot of Beaverton. Mr. Talbot has a large area over which he conducts operations tributary to the town of Benverton, and is one, of the recognized valuable assistants in building up the business of Toronto as a live stock centre. He has a life-long experience in the calling work he has chosen having stored when long experience, having started when he has chosen, having started when cally a boy of 15 years to buying spring lambs and yeals calves through the townships of York. Scanboro and Pick-

H. P. Kennedy It would be out of place to mention demand. Not content with taking the many farmers with whom he conducts Business. Altho an astute buyer, the



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