

11 million Philipinos. This broad outlook on the markets of the world is one of the most striking features of North-Western fruit-growing.

"(5.) It is full of enthusiasm and aggressiveness. The special difficulties and uncertainties in marketing their fruit have made North-Western fruit-growers keen business men as well as skilful cultivators. Lack of business acumen in marketing is fully as often responsible for unsuccessful fruit-growing as lack of skill in culture. The horticultural meetings of the North-West are full of snap and vim; every man seems to have a lot of questions which he wants answered right away. The eagerness of these men to learn, to find a better way than the old, is very apparent.

"Generally speaking, this broad outlook, this aggressiveness, and constant reaching out for the new, are the most striking features of North-Western fruit-growing. Certainly these are the things which make the deepest impression on one who has received most of his horticultural training in the more conservative East. Eastern fruit-growers have their own special difficulties. They have merits as well as shortcomings which Western fruit-growers have not. Perhaps it is not fair to compare the two classes. It is no captious or critical spirit which leads me to wish that our Atlantic Coast fruit-growers might catch a little more of the enthusiasm, the aggressiveness and the open mind which characterises the fruit-growers of the Pacific North-West. It is but the unblased comment of one who has observed both, and who believes that each can learn from the other."

J. R. ANDERSON,

Deputy Minister of Agriculture.

Department of Agriculture,

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