

Apt. 80 - 900 Sherbrooke St., West,  
Montreal, 3rd March, 1933.

My very dear Sir Arthur:

I was delighted and interested in reading your speech at Ottawa, and it was just like you to express yourself in the outspoken way you did, in connection with the present condition of affairs in Canada. The Politicians on both sides, as you say, should drop personal feelings and get together and do something to put our great Country on its feet.

There is an unbelievable lack of anything constructive, in the way of improving business conditions in Canada. Take the Railway situation - when Mr. Beatty so ably explained what should be done in the interests of our Country - he was ignored by the Government and his suggestions disregarded to a great extent. Take again, the paper situation, nothing constructive has been accomplished, except numberless meetings, committees, et cetara, so far, with no results whatsoever.

I happen to be very friendly with one or two of the best-informed paper men in Canada and from what I can learn, one of the chief difficulties is, the publishers in the United States have not been approached in the proper manner by the Heads of our Companies, and in many cases, ignored, even when the Heads have actually been visiting their Cities on pleasure, et cetera; the matter has been left to more or less good or more usually incompetent Sales Agents, and it would appear that this difficulty will not be overcome until some way or other is devised to rectify the present position. There is no doubt that the cutting, under-selling and double-crossing has also had a detrimental effect