

## BARBADOS

In 1988, Barbados imported 1,703 tons of fish products which represented approximately 50 percent of its total fish consumption. Fish consumption has been steadily increasing to the current rate of 25 kg per capita. Canadian exports to Barbados of \$2.4 million Cdn in 1988 (which represents a 43.4 percent market share) have been primarily salted cod, smoked herring, canned sardines and crustaceans and molluscs (frozen/prepared).

Opportunities exist in the tourism sector for increasing exports of frozen high valued species such as: sole, halibut, smoked fish (notably salmon), plus other pelagics such as sardines and mackerel. Salted fish, cod in particular, continues to be in demand as it is considered a traditional staple food item for this market. There are very limited opportunities for shellfish products as demand is met with products procured regionally. An import licence is required for all imports of frozen fish, dried, salted or in brine. In regard to distribution, the use of an importer/distributor is advised.

### MAJOR BARBADOS SEAFOOD IMPORTERS

#### ALAMAC TRADING COMPANY LIMITED

Alamac House  
Fontabelle  
St. Michael, Barbados  
Contact: Mrs. Angelina Azan  
Tel:(809) 426-9920  
Telex: 2507 ALAMAC WB  
Fax:(809) 429-7299  
Products: frozen seafood products

#### ALLEYNE, ARTHUR HUNTE LIMITED

P.O. Box 677,  
Bridgetown, Barbados  
Contact: Mr. Peter A. Reece  
Tel:(809) 436-6800  
Telex: 2275 KENHUNTE WB  
Fax:(809) 436-9364  
Products: canned mackerel, herring, tuna, sardines, salted fish

#### DACOSTAS LIMITED

Carlisle House  
Hincks St.  
Bridgetown, Barbados  
Contact: Mr. R.A. Proverbs  
Tel:(809) 426-0850  
Telex: 2237 DACMUS WB  
Fax:(809) 436-9870  
Products: salted fish, canned tuna, salmon

#### HANSHELL INNISS LIMITED

Kensington, Fontabelle  
St. Michael, Barbados  
Contact: Patrick Mayers  
Tel:(809) 426-3544  
Telex: 2301 COCKSPUR WB  
Fax:(809) 427-6938  
Products: salmon, trout, surimi, frozen mussels, oysters, canned sardines, tuna, mackerel, herring, frozen halibut, haddock, crab, sole

#### HOTEL FOOD SUPPLIES (BARBADOS)

Walmer Lodge, Black Rock  
St. Michael, Barbados  
Contact: Larry Tatum  
Tel:(809) 424-7489  
Fax:(809) 429-2174  
Products: smoked salmon, frozen trout

#### M.E.R. BOURNE COMPANY LIMITED

Peronne Commercial Centre  
Worthingview  
Christ Church, Barbados  
Contact: Michael Bourne  
Tel:(809) 435-7843  
Fax:(809) 436-2353  
Products: salted fish, canned tuna, salmon