

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

116

POST :433-OSLO

004-DEFENCE PROGRAMS, PRODUCTS, SERV
NORWAY

201804754: 104

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

- FOLLOW UP ON DEFENCE TRADE MISSION TO NORWAY, NOV/88 MISSION MEMBERS
 - NEW AGENCY AGREEMENTS & IDENTIFICATION OF MKT NICHES FOR
 - FOLLOW UP ON RDP MEETING SCHEDULED FOR FALL.
 - IDENTIFICATION OF NEW MARKET OPPORTUNITIES FOR CDN EXPORTER
 - CONT CALLS ON DEFENCE-RELATED IMP AGENTS, PRIME CONTRACTERS
 - INCREASE AWARENESS IN NORWAY OF CDN EXPERTISE.
 - ENCOURAGE NORWEGIAN MINISTRY OF DEFENCE OFFICIALS TO VIS CAN
 - INCREASED AWARENESS OF CDN CAPABILITY
-

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----