

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 512-SINGAPORE

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
SINGAPORE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE & MARINE

UPDATE MARKET SYRVEY FOR MILITARY AEROSPACE SECTOR.

TO IDENTIFY MARKET OPPORTUNIIIES AND NOTIFY  
POTENTIAL CANADIAN SUPPLIERS.

CONTINUE TO DEVELOPE CLOSER CONTACTS WITH PROCUREMENT AND TECHNI-  
CAL STAFF IN THE INDUSTRY.

AN INCREASE IN CANADIAN EXPORTS OF MILITARY  
AEROSPACE EQUIPMENT.

FOLLOW UP ON OPPORTUNITIES REVEALED DURING INCOMING DEFENCE  
MISSION.

AN INCREASE IN CANADIAN EXPORTS OF MILITARY  
AEROSPACE EQUIPMENT.

ARMAMENTS & VEHICLES

CONTINUE TO DEVELOP CLOSER CONTACTS WITH PROCUREMENT AND  
TECHNICAL STAFF IN THE DEFENCE MINISTRY.

ENSURE THAT LOCAL OFFICIALS ARE AWARE OF CAN-  
ADIAN CAPABILITIES IN THIS FIELD.

IDENTIFY MARKET OPPORTUNITIES AS THEY DEVELOP.

ALERT POTENTIAL SUPPLIERS TO UPCOMING OPPOR-  
TUNITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

BE/TOM/ST  
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