

TRADE TRACKING SYSTEM

88/03/16

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1987

POST : OSLO

	NUMBER	% OFFICER-TIME		TOTAL-TIME
		CANADA	LOC-ENG	PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA	409	19.50	46.50	1.32
FROM TERRITORIES	197	12.50	18.50	0.62
B. VISITS TO CLIENTS IN TERRITORY	140	19.00	8.00	0.54
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	9	0.00	5.00	0.10
MISSIONS	8	6.50	12.50	0.38
OTHER	0	0.00	0.00	0.00
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	17	8.50	0.00	0.17
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA	3	0.50	0.00	0.01
FROM TERRITORIES	16	1.50	2.00	0.07
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	5	2.00	1.50	0.07
CONNECTIONS ARRANGED	0	0.00	0.00	0.00
G. PARTICIP'T'N IN PROG-RELATED EVENTS IN CANADA	1	10.50	0.00	0.21
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	24	7.50	1.50	0.18
FROM OTHER GOV'T SOURCES- CONTACTS	42	3.00	2.00	0.10
- REPORTS	16	2.50	0.50	0.06
I. ADMINISTRATION:				
PROGRAM MANAGEMENT & ADMIN.		2.00	0.50	0.05
LEAVE, PROFESSIONAL DEVELOP		3.50	1.50	0.10
J. SERVICE TO OTHER MISSION PROGRAMS		1.00	0.00	0.02
***** TOTALS *****		100.00	100.00	4.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 37  
FROM TERRIT : 81

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 3

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2  
- LOCALLY-ENGAGED : 2