

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q1)

Summary for POST: Sao Paulo

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	22.5	0.	37.8	0.	1.96	356 (Enquiries)
	from Territory	7.5	0.	19.8	0.	0.94	173 (Enquiries)
B. Export Promotion Projects and Events		12.5	0.	6.5	0.	0.51	13 (Projects/Events)
C. Other Trade Development Activities		2.5	0.	6.3	0.	0.30	
D. Promotional Projects		12.5	0.	11.3	0.	0.70	2 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	1.5	0.	0.0	0.	0.03	4 (Enquiries)
	from Territory	0.0	0.	0.0	0.	0.00	1 (Enquiries)
F. Service to Government	External Affairs	10.0	0.	3.5	0.	0.34	10 (Reports)
	OGOs, Provinces, ETC	5.0	0.	13.8	0.	0.65	8 (Contacts)
G. Administration	Program Management	29.0	0.	8.0	0.	0.40	
	Leave, Professional Dev.	5.0	0.	1.3	0.	0.15	
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Total TID Program		99.0	0.	100.3	0.	5.98	
H. Other Programs		1.0	0.	0.0	0.	0.02	

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent